

Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Wednesday, February 28, 2018 12:58 AM
To: Rachel Lopez
Subject: Re: Sole Manufacturer Letter

I think we missed the approval agenda this evening. Do you know if it will be on the next Tuesday agenda?

Joseph Marioni
CEW Specialist
Direct: [480.515.6328](tel:480.515.6328) | Fax: [480.360.7713](tel:480.360.7713)

On Feb 26, 2018, at 5:00 PM, Rachel Lopez <rmlopez@fontana.org> wrote:

I guess so!

We have a city council meeting tomorrow evening. If approved, I will have the quote singed, with a PO number and sent over first thing Wednesday morning.

Thank you,
Rachel Lopez

Rachel Lopez

Administrative Technician • Fontana Police Department
rmlopez@fontana.org • Office: (909) 350-7749

From: Joseph Marioni [<mailto:jmarioni@taser.com>]
Sent: Monday, February 26, 2018 3:30 PM
To: Rachel Lopez <rmlopez@fontana.org>
Subject: RE: Sole Manufacturer Letter

I don't mess around Mrs. Lopez....Johnny on the Spot! Maybe you can assist me and let me know what purchasing option the department has decided to go with.

From: Rachel Lopez [<mailto:rmlopez@fontana.org>]
Sent: Monday, February 26, 2018 4:27 PM
To: Joseph Marioni <jmarioni@taser.com>
Subject: RE: Sole Manufacturer Letter

That was fast! Thanks so much!

Rachel Lopez

Administrative Technician • Fontana Police Department
rmlopez@fontana.org • Office: (909) 350-7749

From: Joseph Marioni [<mailto:jmarioni@taser.com>]
Sent: Monday, February 26, 2018 3:24 PM
To: Rachel Lopez <rmlopez@fontana.org>
Subject: RE: Sole Manufacturer Letter

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
Do not click links or open attachments unless you recognize the sender and know the content is safe.

From: Rachel Lopez [<mailto:rmlopez@fontana.org>]
Sent: Monday, February 26, 2018 4:12 PM
To: Joseph Marioni <jmarioni@taser.com>
Subject: Sole Manufacturer Letter
Importance: High

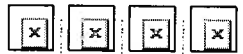
Good Afternoon Joseph,

Could you please send me your sole manufacturer letter with Axon on it? I have the old one with Taser dated 2/16/16 (See Attached).

Thank you for your assistance,
Rachel Lopez

Rachel Lopez

Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
rmlopez@fontana.org • Office: (909) 350-7749



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Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Monday, February 26, 2018 3:24 PM
To: Rachel Lopez
Subject: RE: Sole Manufacturer Letter
Attachments: Sole Manufacturer Letter AXON.pdf

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Importance: High

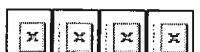
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17800 N. 85th St., Scottsdale, Arizona 85255 * 480-991-0797 * Fax 480-991-0791 * www.axon.com

February 6, 2018

To: United States state, local and municipal law enforcement agencies

Re: Sole Manufacturer Letter for Axon Enterprise, Inc.'s Conducted Electrical Weapons, on-Officer Cameras, and Evidence.com Data Management Solutions

Axon Enterprise, Inc. (Axon), is the sole manufacturer for TASER brand conducted electrical weapons (CEWs) and Axon brand products. Axon is also the sole distributor of all Axon brand products in the USA and the sole distributor of all TASER brand products in the States of AR, CT, DE, FL, GA, HI, IA, IL, IN, KS, LA, MA, MD, ME, MN, MO, MS, NC, ND, NE, NH, NJ, NY, OK, OR, PA, RI, SC, SD, TX, VA, VI, VT, WI, WV, and the District of Columbia. Axon is also the sole developer and offeror of the Evidence.com data management services.¹

TASER CEW Descriptions

X2 CEW

- Multiple-shot CEW
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER Smart Cartridges only

X26P CEW

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will

¹ Evidence.com is both a division of Axon and a data management product solution offered by Axon. Evidence.com is not a separate corporate entity.

continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.

- Compatible with TASER standard series cartridges

Axon Signal Performance Power Magazine (SPPM)

- Battery pack for the TASER X2 and X26P conducted electrical weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode. Axon Signal technology only works with Axon cameras.

Axon Signal Sidearm Sensor

- Can be installed on common duty holsters
- Drawing a service handgun from the holster sends a signal from the Axon Signal Sidearm sensor. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

TASER Brand CEW Model Numbers

1. Conducted Electrical Weapons (CEWs):
 - TASER X2 Models: 22002 and 22003
 - TASER X26P Models: 11002 and 11003
2. Optional Extended Warranties for CEWs:
 - X2 - 4-year extended warranty, item number 22014
 - X26P - 2-year extended warranty, item number 11008
 - X26P - 4-year extended warranty, item number 11004
3. TASER standard cartridges (compatible with the X26P; required for this CEW to function in the probe deployment mode):
 - 15-foot Model: 34200
 - 21-foot Model: 44200
 - 21-foot non-conductive Model: 44205
 - 25-foot Model: 44203
 - 35-foot Model: 44206
4. TASER Smart Cartridges (compatible with the X2; required for this CEW to function in the probe deployment mode):
 - 15-foot Model: 22150
 - 25-foot Model: 22151
 - 25-foot inert simulation Model: 22155
 - 25-foot non-conductive Model: 22157
 - 35-foot Model: 22152
 - Inert Smart Cartridge Model: 22153
5. TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 CEWs.
 - TASER CAM HD replacement battery Model: 26764
 - TASER CAM HD Download Kit Model: 26762
 - TASER CAM HD optional 4-year extended warranty, item number 26763
6. Power Modules (Battery Packs) for X26P and X2 CEWs:
 - Performance Power Magazine (PPM) Model: 22010
 - Tactical Performance Power Magazine (TPPM) Model: 22012
 - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011

- eXtended Performance Power Magazine (XPPM) Model: 11010
 - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
 - Axon Signal Performance Power Magazine (SPPM) Model: 70116
7. TASER Dataport Download Kits:
 - Dataport Download Kit for the X2 and X26P Model: 22013
 8. TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023
 9. TASER Simulation Suit II Model 44550

Axon Digital Evidence Solution Description

Axon Flex 2 Video Camera (DVR)

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 0.1 lux
- Audio tones to alert user of usage
- Low SD, high SD, low HD, and high HD resolution (customizable by the agency)
- Up to 120-second buffering period to record footage before pressing record button
- Multiple mounting options using magnetic attachment: head, collar, shoulder, helmet, ball cap, car dash, and Oakley sunglass mounts available
- 120-degree diagonal field of view camera lens. 102-degree horizontal field of view, and 55-degree vertical field of view

Axon Flex 2 Controller

- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- Haptic notification available
- Tactical beveled button design for use in pocket
- Compatible with Axon Signal technology

Axon Body 2 Video Camera

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 1 lux
- Audio tones and haptic (vibration) notification to alert user of usage
- Audio mute during event option
- Wi-Fi capability
- High, medium, and low quality recording available (customizable by the agency)
- Up to two-minute buffering period to record footage before pressing record button
- Multiple mounting options using holster attachment: shirt, vest, belt, and dash mounts available
- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- 143-degree lens
- Includes Axon Signal technology

Axon Fleet Camera

- In-car camera with the technological advantages of the Axon Body 2 camera
- Flexible mount that enables pointing the camera in multiple directions
- Automatic transition from buffering to event mode in an emergency vehicle equipped with the Axon Signal Unit

Axon Signal Unit (ASU)

- Communications device that can be installed in emergency vehicles.
- With emergency vehicle light bar activation, or other activation triggers, the Axon Signal Unit sends a signal. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions

from the BUFFERING to EVENT mode.

Axon Interview Solution

- High-definition cameras and microphones for interview rooms
- Covert or overt camera installations
- Touch-screen user interface
- Motion-based activation
- Up to 7-minute pre- and post-event buffering period
- Full hardware and software integration
- Upload to Evidence.com services
- Interview room files can be managed under the same case umbrella as files from Axon on-officer cameras and Axon Fleet cameras; i.e., Axon video of an arrest and interview room video are managed as part of the same case in Evidence.com
- Dual integration of on-officer camera and interview room camera with Evidence.com digital evidence solution

Axon Signal Technology

- Sends a broadcast of status that compatible devices recognize when certain status changes are detected.
- Only compatible with TASER and Axon products

Axon Dock

- Automated docking station uploads to Evidence.com services through Internet connection
- No computer necessary for secure upload to Evidence.com
- Charges and uploads simultaneously
- The Axon Dock is tested and certified by TUV Rheinland to be in compliance with UL 60950-1: 2007 R10.14 and CAN/ CSA-C22.2 N0.60950-I-07+A1:2011+A2:2014 Information Technology Equipment safety standards.

Evidence.com Data Management System

- Software as a Service (SaaS) delivery model that allows agencies to manage and share digital evidence without local storage infrastructure or software needed
- SaaS model reduces security and administration by local IT staff: no local installation required
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement
- Securely share digital evidence with other agencies or prosecutors without creating copies or requiring the data to leave your agency's domain of control
- Controlled access to evidence based on pre-defined roles and permissions and pre-defined individuals
- Password authentication includes customizable security parameters: customizable password complexity, IP-based access restrictions, and multi-factor authentication support
- Automated category-based evidence retention policies assists with efficient database management
- Ability to recover deleted evidence within 7 days of deletion
- Stores and supports all major digital file types: .mpeg, .doc, .pdf, .jpeg, etc.
- Requires NO proprietary file formats
- Ability to upload files directly from the computer to Evidence.com via an Internet browser
- Data Security: Robust Transport Layer Security (TLS) implementation for data in transit and 256-bit AES encryption for data in storage
- Security Testing: Independent security firms perform in-depth security and penetration testing
- Reliability: Fault- and disaster-tolerant infrastructure in at least four redundant data centers in both the East and West regions of the United States
- Chain-of-Custody: Audit logs automatically track all system and user activity. These logs cannot be edited or deleted, even by account administrators and IT staff
- Protection: With no on-site application, critical evidence stored in Evidence.com is protected from local malware that may penetrate agency infrastructure

- Stability: Axon Enterprise is a publicly traded company with stable finances and funding, reducing concerns of loss of application support or commercial viability
- Application and data protected by a CJIS and ISO 27001 compliant information security program
- Dedicated information security department that protects Evidence.com and data with security monitoring, centralized event log analysis and correlation, advanced threat and intrusion protection, and incident response capabilities
- Redact videos easily within the system, create tags, markers and clips, search seven fields in addition to five category-based fields, create cases for multiple evidence files

Evidence.com for Prosecutors

- All the benefits of the standard Evidence.com services
- Ability to share information during the discovery process
- Standard licenses available for free to prosecutors working with agencies already using Evidence.com services
- Unlimited storage for data collected by Axon cameras and Axon Capture

Axon Capture Application

- Free app for IOS and Android mobile devices
- Allows users to capture videos, audio recordings, and photos and upload these files to their Evidence.com account from the field
- Allows adding metadata to these files, such as: Category, Title, Case ID, and GPS data

Axon Commander Services

- On-premises data management platform
- Chain of custody reports with extensive audit trail
- Automated workflows, access control, storage, and retention
- Compatible with multiple file formats

Axon View Application

- Free app for IOS and Android mobile devices
- Allows user to view the camera feed from a paired Axon Body, Axon Body 2, Axon Flex, or Axon Flex 2 camera in real-time
- Allows for playback of videos stored on a paired Axon Body Axon Body 2, Axon Flex, or Axon Flex 2 system
- Allows adding meta-data to videos, such as: Category, Title, Case ID, and GPS data

Axon Professional Services

- Dedicated implementation team
- Project management and deployment best practices aid
- Training and train-the-trainer sessions
- Integration services with other systems

Axon Customer Support

- Online and email-based support available 24/7
- Human phone-based support available Monday–Friday 7:00 AM–5:00 PM MST; support is located in Scottsdale, AZ, USA
- Library of webinars available 24/7
- Remote-location troubleshooting



Axon Brand Model Numbers

1. Axon Flex 2 Cameras:
 - Axon Flex 2 Camera (online) Model: 11528
 - Axon Flex 2 Camera (offline) Model: 11529
2. Axon Flex 2 Controller Model: 11532
3. Axon Flex 2 USB Sync Cable Model: 11534
4. Axon Flex 2 Coiled Cable, Straight to Right Angle, 48" (1.2 m)
5. Axon Flex 2 Camera Mounts:
 - Oakley Flak Jacket Kit Model: 11544
 - Collar Mount Model: 11545
 - Oakley Clip Model: 11554
 - Epaulette Mount Model: 11546
 - Ballcap Mount Model: 11547
 - Ballistic Vest Mount Model: 11555
 - Universal Helmet Mount Model: 11548
6. Axon Body 2 Camera Model: 74001
7. Axon Flex 2 Controller and Axon Body 2 Camera Mounts:
 - Z-Bracket, Men's, Axon RapidLock Model: 74018
 - Z-Bracket, Women's Axon RapidLock Model: 74019
 - Magnet, Flexible, Axon RapidLock Model: 74020
 - Magnet, Outerwear, Axon RapidLock Model: 74021
 - Small Pocket, 4" (10.1 cm), Axon RapidLock Model: 74022
 - Large Pocket, 6" (15.2 cm), Axon RapidLock Model: 74023
 - MOLLE Mount, Single, Axon RapidLock Model: 11507
 - MOLLE Mount, Double, Axon RapidLock Model: 11508
 - Belt Clip Mount, Axon RapidLock Model: 11509
8. Axon Fleet Camera Model: 74001
9. Axon Signal Unit Model: 70112
10. Axon Dock Models:
 - Axon Dock – Individual Bay and Core for Axon Flex 2 Model: 11536
 - Axon Dock – 6-Bay and Core for Axon Flex 2 Model: 11537
 - Individual Bay for Axon Flex 2 Model: 11538
 - Core (compatible with all Individual Bays and 6-Bays) Model: 70027
 - Wall Mount Bracket Assembly for Axon Dock: 70033
 - Axon Dock – Individual Bay and Core for Axon Body 2 and Axon Fleet Model 74009
 - Axon Dock – 6-Bay and Core for Axon Body 2 and Axon Fleet Model 74008
 - Individual Bay for Axon Body 2 and Axon Fleet Model: 74011

TASER Product Packages

1. Officer Safety Plan: includes a CEW, Axon camera and Dock upgrade, and Evidence.com license and

storage. See your Sales Representative for further details and Model numbers.

2. TASER Assurance Plan (TAP): Hardware extended coverage, Spare Products (for Axon cameras), and Upgrade Models, for the Axon Flex camera and controller, Axon Body camera, and Axon Dock. (The TAP is available only through Axon Enterprise, Inc.)
3. TASER 60: Pay for X2 and X26P CEWs and Spare Products in installments over 5 years.

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,



Josh Isner
Chief Revenue Officer
Axon Enterprise, Inc.

Android is a trademark of Google, Inc., Bluetooth is a trademark of the Bluetooth SIG, Flak Jacket is a trademark of Oakley, Inc., iPod touch is a trademark of Apple Inc., IOS is a trademark of Cisco, Shoei is a trademark of Shoei Co., Ltd., VELCRO is a trademark of Velcro Industries, B.V., and Wi-Fi is a trademark of the Wi-Fi Alliance.

▲, ▲ AXON, Axon, Axon Body 2, Axon Capture, Axon Dock, Axon Fleet, Axon Flex 2, Axon Interview, Axon RapidLock, Axon Signal, Axon Signal Sidearm, Axon Signal Vehicle, Axon View, Evidence.com, Smart Cartridge, Trilogy, TASER CAM, X2, X26P, and TASER are trademarks of Axon Enterprise, Inc., some of which are registered in the US and other countries. For more information, visit www.axon.com/legal. All rights reserved. © 2018 Axon Enterprise, Inc.

Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Wednesday, January 17, 2018 3:48 PM
To: Rachel Lopez
Subject: FW: Fontana PD Quote
Attachments: Q-150419-20180117-1646.pdf

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Hi Mrs. Lopez,

I am your dedicated weapons rep moving forward. Attached is the quote you requested, let me know if there is anything else that I can help with.

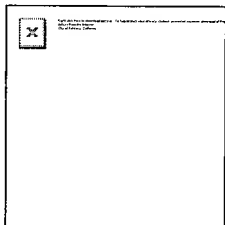
From: Rachel Lopez [<mailto:rmlopez@fontana.org>]
Sent: Wednesday, January 17, 2018 4:05 PM
To: Jason Maxwell <jmaxwell@taser.com>
Subject: Fontana PD Quote

Good Afternoon Jason,

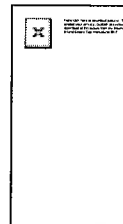
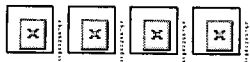
Could I please get a quote for the following items:

50 – Cartridge 25' Hybrid
5 – XPPM Battery pack

Thank you,



Rachel Lopez
Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
rmlopez@fontana.org • Office: (909) 350-7749



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Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: (480) 360-7713

Rachel Lopez
(909) 356-7100
rmlopez@fontana.org



Quotation

Quote: Q-150419-1
Date: 1/17/2018 4:46 PM
Quote Expiration: 2/28/2018
Contract Start Date*: 1/17/2018
Contract Term: 1 year

AX Account Number:
107236

Bill To:
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

Ship To:
Rachel Lopez
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 32.00	USD 1,600.00	USD 0.00	USD 1,600.00
5	11010	XPPM, BATTERY PACK, X26P	USD 73.00	USD 365.00	USD 0.00	USD 365.00
Hardware Total Before Discounts:						USD 1,965.00
Hardware Net Amount Due:						USD 1,965.00
Subtotal						USD 1,965.00
Estimated Tax						USD 152.29
Grand Total						USD 2,117.29

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (if needed): _____	

Quote: Q-150419-1

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

‘Protect Life’© and TASER® are registered trademarks of Axon Enterprise, Inc, registered in the U.S.
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Kelsey Barak

From: noreply@salesforce.com on behalf of Joseph Marioni <jmarioni@taser.com>
Sent: Wednesday, January 17, 2018 3:47 PM
To: Rachel Lopez
Subject: TASER Quote
Attachments: Q-150419-20180117-1646.pdf

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Below is the quote that you requested. Please review and ensure the accuracy of the order.

- 1.) If applicable, Please check Holster for R or L you will choose the holster based on what hand you are drawing with (no matter what side it is worn).
- 2.) If applicable and you have a COD make sure it is filled out and reflects the proper quantity
- 3.) If you are going to send a PO without a signed quote, make sure to include shipping and tax (if not exempt).
- 4.) If you are using an X2 make sure the cartridges reflect SMART cartridges.

If everything meets your approval please, sign and fax or email a copy back to me. Thank you.

Joseph Marioni

TASER Sales

O / 480 515.6328

F / 480 360 7713

AXON.COM

TASER INTERNATIONAL IS NOW AXON



Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: (480) 360-7713

Rachel Lopez
(909) 356-7100
rmlopez@fontana.org



Quotation

Quote: Q-150419-1
Date: 1/17/2018 4:46 PM
Quote Expiration: 2/28/2018
Contract Start Date*: 1/17/2018
Contract Term: 1 year

AX Account Number:
107236

Bill To:
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

Ship To:
Rachel Lopez
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
50	44203	CARTRIDGE - 25' HYBRID	USD 32.00	USD 1,600.00	USD 0.00	USD 1,600.00
5	11010	XPPM, BATTERY PACK, X26P	USD 73.00	USD 365.00	USD 0.00	USD 365.00
Hardware Total Before Discounts:						USD 1,965.00
Hardware Net Amount Due:						USD 1,965.00

Subtotal	USD 1,965.00
Estimated Tax	USD 152.29
Grand Total	USD 2,117.29

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

**Axon Enterprise, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:

Date:

Name (Print):

Title:

PO# (if needed):

Quote: Q-150419-1

Please sign and email to Joseph Marioni at jmarioni@taser.com or fax to (480) 360-7713

THANK YOU FOR YOUR BUSINESS!

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© 2013 Axon Enterprise, Inc. All rights reserved.

Kelsey Barak

From: Joseph Marioni <jmarioni@taser.com>
Sent: Wednesday, October 12, 2016 3:18 PM
To: Rachel Lopez
Subject: RE: Fontana PD Taser Quote
Attachments: Sole Manufacturer Letter (2).pdf

We do have a distributor in Ca, that is priced the same. I can offer a sole manufacturer that sometimes works.

From: Rachel Lopez [mailto:rmlopez@fontana.org]
Sent: Wednesday, October 12, 2016 3:12 PM
To: Joseph Marioni
Subject: Fontana PD Taser Quote

Good Afternoon Joseph,

I was given quote #Q-85622-3 from Sergeant Scott Snyder to process. Are City requires three quotes for a purchase over \$2,500.00. It looks like Taser International is the sole source distributor for these type of Tasers. If this is the case, is it possible to get a letter on your letterhead explaining this? Please feel free to contact me if you have any questions.

Thank you,

Rachel Lopez

Administrative Technician
Fontana Police Department
(909)350-7749
rmlopez@fontana.org



17800 N. 85th St., Scottsdale, Arizona 85255 * 480-991-0797 * Fax 480-991-0791 * www.TASER.com

February 16, 2016

To: United States state, local and municipal law enforcement agencies

**Re: Sole Manufacturer Letter and Certification of USA Assembled for TASER International, Inc.'s
Conducted Electrical Weapons, on-Officer Cameras, and Evidence.com Digital Evidence Solutions**

TASER International, Inc. (TASER), is the sole manufacturer for TASER brand conducted electrical weapons (CEWs) and Axon brand camera products. TASER is also the sole developer and provider of Evidence.com Software as a Service product. This letter will also certify that TASER brand CEWs and Axon brand camera products are all USA assembled products.

Please contact your local TASER sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

Josh Isner
Executive Vice President, North American Sales
TASER International, Inc.

Axon, Evidence.com, TASER, and ⚡ are trademarks of TASER International, Inc., some of which are registered in the US and other countries. For more information, visit www.taser.com/legal. All rights reserved. © 2016 TASER International, Inc.

Kelsey Barak

From: Robert Dillon <rdillon@taser.com>
Sent: Tuesday, February 10, 2015 7:40 AM
To: Matt Kraut
Cc: Rachel Lopez
Subject: RE: Fontana PD Taser purchase

Got it! Thanks.

We'll get this processed and headed your way.

Bob Dillon
Business Development Representative
West Region (AZ, CA, NM, OR, WA)

Direct: 480.905.2012
Phone: 800.978.2737
Fax: 480.658.0734

TASER International, Inc.
Protect Life.

www.TASER.com | www.EVIDENCE.com

[Facebook](#) | [LinkedIn](#) | [Twitter](#)

From: Matt Kraut [mailto:mkraut@fontana.org]
Sent: Tuesday, February 10, 2015 8:38 AM
To: Robert Dillon
Cc: Rachel Lopez
Subject: Fontana PD Taser purchase

Here you go

From: scanned@fontana.org [mailto:scanned@fontana.org]
Sent: Tuesday, February 10, 2015 8:26 AM
To: Matt Kraut
Subject: Message from ADM_C552

Kelsey Barak

From: Robert Dillon <rdillon@taser.com>
Sent: Tuesday, February 10, 2015 7:34 AM
To: Matt Kraut
Cc: Rachel Lopez
Subject: RE: FPD Taser Accessories Quote/Order

Yes, sir. All I need is a signature and date on the quote acceptance, return the document to me and we will fulfill and bill.

Bob Dillon
Business Development Representative
West Region (AZ, CA, NM, OR, WA)

Direct: 480.905.2012
Phone: 800.978.2737
Fax: 480.658.0734

TASER International, Inc.
Protect Life.

www.TASER.com | www.EVIDENCE.com

[Facebook](#) | [LinkedIn](#) | [Twitter](#)

-----Original Message-----

From: Matt Kraut [mailto:mkraut@fontana.org]
Sent: Tuesday, February 10, 2015 8:25 AM
To: Robert Dillon
Cc: Rachel Lopez
Subject: RE: FPD Taser Accessories Quote/Order

This is under our purchase order amount... do you just want to bill us & ship it? And if so, do you want me to sign the quote & fax it back?

-----Original Message-----

From: noreply@salesforce.com [mailto:noreply@salesforce.com] On Behalf Of Bob Dillon
Sent: Monday, February 09, 2015 3:51 PM
To: Matt Kraut
Subject: FPD Taser Accessories Quote/Order

Good afternoon, Matt,

Attached please find the above captioned.

Please verify line items and quantities are correct. To place this order as configured, sign, date and fax to 480.658.0734 or email to rdillon@taser.com. We bill with 30 day terms.

Sales tax on quotes is an estimate only and subject to change at time of final order booking.

Feel free to contact me whenever I can be of assistance.

Thanks for using Taser products!

Best,

Bob Dillon
Business Development Representative

TASER INTERNATIONAL, INC.
17800 North 85th Street
Scottsdale, Arizona 85255

Phone: 800.978.2737

Direct: 480.905.2012

Fax: 480.658.0734

Kelsey Barak

From: Robert Dillon <rdillon@taser.com>
Sent: Monday, February 9, 2015 4:00 PM
To: Matt Kraut
Cc: Rachel Lopez
Subject: RE: FPD Taser Accessories Quote/Order

Copy.

Bob Dillon
Business Development Representative
West Region (AZ, CA, NM, OR, WA)

Direct: 480.905.2012
Phone: 800.978.2737
Fax: 480.658.0734

TASER International, Inc.
Protect Life.

www.TASER.com | www.EVIDENCE.com

[Facebook](#) | [LinkedIn](#) | [Twitter](#)

-----Original Message-----

From: Matt Kraut [mailto:mkraut@fontana.org]
Sent: Monday, February 09, 2015 5:00 PM
To: Robert Dillon
Cc: Rachel Lopez
Subject: FW: FPD Taser Accessories Quote/Order

Thanks.

I've forwarded the quote to Rachel Lopez, who handles our finances.

Sgt. Matt Kraut
Personnel & Training
(909) 356-7104

-----Original Message-----

From: noreply@salesforce.com [mailto:noreply@salesforce.com] On Behalf Of Bob Dillon
Sent: Monday, February 09, 2015 3:51 PM
To: Matt Kraut
Subject: FPD Taser Accessories Quote/Order

Good afternoon, Matt,

Attached please find the above captioned.

Please verify line items and quantities are correct. To place this order as configured, sign, date and fax to 480.658.0734 or email to rdillon@taser.com. We bill with 30 day terms.

Sales tax on quotes is an estimate only and subject to change at time of final order booking.

Feel free to contact me whenever I can be of assistance.

Thanks for using Taser products!

Best,

Bob Dillon
Business Development Representative

TASER INTERNATIONAL, INC.
17800 North 85th Street
Scottsdale, Arizona 85255

Phone: 800.978.2737
Direct: 480.905.2012
Fax: 480.658.0734

Kelsey Barak

From: Rachel Lopez
Sent: Wednesday, January 16, 2019 2:30 PM
To: Brad Sweeney
Cc: Scott Snyder
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS


Hi Brad,

The box has been located. Thank you for providing the information.

Thank you,
Rachel Lopez

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, January 16, 2019 12:52 PM
To: Rachel Lopez <rlopez@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

TRACK ANOTHER SHIPMENT

037047473172319 

Delivered
Wednesday 12/26/2018 at 12:51 pm



DELIVERED

Signed for by: MERICA

GET STATUS UPDATES

OBTAIN PROOF OF DELIVERY

FROM

Scottsdale, AZ US

TO

Fontana, CA US

BRAD SWEENEY

TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]

Sent: Wednesday, January 16, 2019 12:48 PM

To: Brad Sweeney <bsweeney@taser.com>

Cc: Scott Snyder <ssnyder@fontana.org>

Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Thank you for getting back me Brad.

Could you please provide who signed for the package on that day?

Thank you,
Rachel

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, January 16, 2019 11:32 AM
To: Rachel Lopez <rlopez@fontana.org>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Hi Rachel,

Sorry for not getting back to you. I just wanted to circle back and be sure you received the package? It shows that it arrived on 12/26.

Tracking number: 037047473172319

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Thursday, January 10, 2019 10:38 AM
To: Brad Sweeney <bsweeney@taser.com>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: Re: Fontana PD Quote #Q-193693-43447.756BS

Good Morning Brad,

Do you have an ETA on the battery order? Or do you have tracking info?

Thank you,
Rachel Lopez

Sent from my iPad

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

On Dec 19, 2018, at 8:08 AM, Brad Sweeney <bsweeney@taser.com> wrote:

Rachel,

I have received your signed quote and placed it in to processing for you, thank you!

Taser has an estimated delivery time of roughly 2 weeks until you receive your shipment.

Please feel free to reach out if you need anything else at all.

Regards!

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

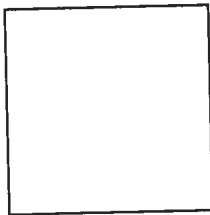
GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Tuesday, December 18, 2018 4:59 PM
To: Brad Sweeney <bsweeney@taser.com>
Subject: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

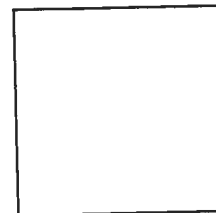
Attached is the signed quote I received from Sgt. Snyder for the battery pack order. Please let me know if you need anything else to proceed with the order.

Thank you,
Rachel Lopez



Rachel Lopez

Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
rlopez@fontana.org • Office: (909) 350-7749



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Kelsey Barak

From: Rachel Lopez
Sent: Wednesday, January 16, 2019 12:43 PM
To: Brad Sweeney
Cc: Scott Snyder
Subject: FW: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

Please see the response below. If you could please send us more on the tracking info that would be greatly appreciated.

Thank you,
Rachel

From: Scott Snyder
Sent: Wednesday, January 16, 2019 11:50 AM
To: Rachel Lopez <rlopez@fontana.org>
Subject: Re: Fontana PD Quote #Q-193693-43447.756BS

I am out of the city for the next few hours. I tried call Taser 5 times last week and no one answered to help me. I have yet to get any package on my desk or been notified of its arrival.

Scott

Scott Snyder

Sergeant • Fontana Police Department
ssnyder@fontana.org • Office: (909) 356-3372

On Jan 16, 2019, at 11:48, Rachel Lopez <rlopez@fontana.org> wrote:

Thank you for getting back me Brad.
Could you please provide who signed for the package on that day?

Thank you,
Rachel

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, January 16, 2019 11:32 AM
To: Rachel Lopez <rlopez@fontana.org>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Hi Rachel,

Sorry for not getting back to you. I just wanted to circle back and be sure you received the package? It shows that it arrived on 12/26.

Tracking number: 037047473172319

BRAD SWEENEY
TASER Inside Sales

☎ / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Thursday, January 10, 2019 10:38 AM
To: Brad Sweeney <bsweeney@taser.com>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: Re: Fontana PD Quote #Q-193693-43447.756BS

Good Morning Brad,

Do you have an ETA on the battery order? Or do you have tracking info?

Thank you,
Rachel Lopez

Sent from my iPad

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

On Dec 19, 2018, at 8:08 AM, Brad Sweeney <bsweeney@taser.com> wrote:

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM

Do not click links or open attachments unless you recognize the sender and know the content is safe.

Rachel,

I have received your signed quote and placed it in to processing for you, thank you!

Taser has an estimated delivery time of roughly 2 weeks until you receive your shipment.

Please feel free to reach out if you need anything else at all.

Regards!

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Tuesday, December 18, 2018 4:59 PM
To: Brad Sweeney <bsweeney@taser.com>
Subject: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

Attached is the signed quote I received from Sgt. Snyder for the battery pack order.
Please let me know if you need anything else to proceed with the order.

Thank you,
Rachel Lopez



Rachel Lopez
Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
rlopez@fontana.org • Office: (909) 350-7749



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Kelsey Barak

From: Rachel Lopez
Sent: Wednesday, January 16, 2019 11:48 AM
To: Brad Sweeney
Cc: Scott Snyder
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Thank you for getting back me Brad.
Could you please provide who signed for the package on that day?

Thank you,
Rachel

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, January 16, 2019 11:32 AM
To: Rachel Lopez <rlopez@fontana.org>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Hi Rachel,

Sorry for not getting back to you. I just wanted to circle back and be sure you received the package? It shows that it arrived on 12/26.

Tracking number: 037047473172319

BRAD SWEENEY
TASER Inside Sales

📞 / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Thursday, January 10, 2019 10:38 AM
To: Brad Sweeney <bsweeney@taser.com>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: Re: Fontana PD Quote #Q-193693-43447.756BS

Good Morning Brad,

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Thank you,
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Sent from my iPad

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

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Regards!

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Tuesday, December 18, 2018 4:59 PM
To: Brad Sweeney <bsweeney@taser.com>
Subject: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

Attached is the signed quote I received from Sgt. Snyder for the battery pack order. Please let me know if you need anything else to proceed with the order.

Thank you,
Rachel Lopez



Rachel Lopez

Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
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Kelsey Barak

From: Rachel Lopez
Sent: Thursday, January 10, 2019 9:38 AM
To: Brad Sweeney
Cc: Scott Snyder
Subject: Re: Fontana PD Quote #Q-193693-43447.756BS

Good Morning Brad,

Do you have an ETA on the battery order? Or do you have tracking info?

Thank you,
Rachel Lopez

Sent from my iPad

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Rachel,

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Regards!

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Tuesday, December 18, 2018 4:59 PM
To: Brad Sweeney <bsweeney@taser.com>
Subject: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

Attached is the signed quote I received from Sgt. Snyder for the battery pack order. Please let me know if you need anything else to proceed with the order.

Thank you,
Rachel Lopez



Rachel Lopez

Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
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Kelsey Barak

From: Rachel Lopez
Sent: Wednesday, December 19, 2018 8:20 AM
To: Brad Sweeney
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Thank you for the update Brad!

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, December 19, 2018 8:07 AM
To: Rachel Lopez <rlopez@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

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Do not click links or open attachments unless you recognize the sender and know the content is safe.

Rachel,

I have received your signed quote and placed it in to processing for you, thank you!

Taser has an estimated delivery time of roughly 2 weeks until you receive your shipment.

Please feel free to reach out if you need anything else at all.

Regards!

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Tuesday, December 18, 2018 4:59 PM
To: Brad Sweeney <bsweeney@taser.com>
Subject: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

Attached is the signed quote I received from Sgt. Snyder for the battery pack order. Please let me know if you need anything else to proceed with the order.

Thank you,
Rachel Lopez



Rachel Lopez

Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
rlopez@fontana.org • Office: (909) 350-7749



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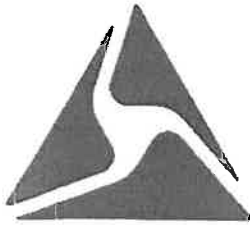
Kelsey Barak

From: Rachel Lopez
Sent: Tuesday, December 18, 2018 3:59 PM
To: bsweeney@taser.com
Subject: Fontana PD Quote #Q-193693-43447.756BS
Attachments: AXON ENTERPRISE.pdf

Good Afternoon Brad,

Attached is the signed quote I received from Sgt. Snyder for the battery pack order. Please let me know if you need anything else to proceed with the order.

Thank you,
Rachel Lopez



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-193693-43447.756BS

Issued: 12/13/2018

Quote Expiration: 12/28/2018

Account Number: 107236

Start Date: 12/13/2018

Payment Terms: Net 30

Delivery Method: Fedex - Ground

SHIP TO

Scott Snyder
Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

BILL TO

Fontana Police Dept. - CA
17005 Upland Avenue
Fontana, CA 92335
US

SALES REPRESENTATIVE

Brad Sweeney

Phone: (480) 502-6228

Email: bsweeney@taser.com

Fax: (480) 999-6158

PRIMARY CONTACT

Scott Snyder

Phone: 1-909-350-7700

Email: ssnyder@fontana.org

Group1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
11010	XPPM, SPARE CARTRIDGE BATTERY PACK, X26P	10	73.00	73.00	730.00
Subtotal					730.00
Estimated Shipping					0.00
Estimated Tax					56.58
Total					786.58
Grand Total					786.58

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____

Date: _____

Name (Print): _____

Title: _____

PO# (Or write
N/A): _____

Please sign and email to Brad Sweeney at bsweeney@taser.com or fax to (480) 999-6158

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-193693-43447.756BS

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Axon Enterprise, Inc. All rights reserved.

Kelsey Barak

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, January 16, 2019 12:52 PM
To: Rachel Lopez
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

TRACK ANOTHER SHIPMENT

037047473172319 

Delivered
Wednesday 12/26/2018 at 12:51 pm



DELIVERED

Signed for by: MERICA

GET STATUS UPDATES

OBTAIN PROOF OF DELIVERY

FROM
Scottsdale, AZ US

TO
Fontana, CA US

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [mailto:rlopez@fontana.org]
Sent: Wednesday, January 16, 2019 12:48 PM
To: Brad Sweeney <bsweeney@taser.com>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Thank you for getting back me Brad.
Could you please provide who signed for the package on that day?

Thank you,
Rachel

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, January 16, 2019 11:32 AM
To: Rachel Lopez <rlopez@fontana.org>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

Hi Rachel,

Sorry for not getting back to you. I just wanted to circle back and be sure you received the package? It shows that it arrived on 12/26.

Tracking number: 037047473172319

BRAD SWEENEY
TASER Inside Sales

☎ / 480.502.6228

AXON.COM

GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [mailto:rlopez@fontana.org]
Sent: Thursday, January 10, 2019 10:38 AM
To: Brad Sweeney <bsweeney@taser.com>
Cc: Scott Snyder <ssnyder@fontana.org>
Subject: Re: Fontana PD Quote #Q-193693-43447.756BS

Good Morning Brad,

Do you have an ETA on the battery order? Or do you have tracking info?

Thank you,
Rachel Lopez

Sent from my iPad

Rachel Lopez

Administrative Technician • Fontana Police Department
rlopez@fontana.org • Office: (909) 350-7749

On Dec 19, 2018, at 8:08 AM, Brad Sweeney <bsweeney@taser.com> wrote:

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM
Do not click links or open attachments unless you recognize the sender and know the content is safe.

Rachel,

I have received your signed quote and placed it in to processing for you, thank you!

Taser has an estimated delivery time of roughly 2 weeks until you receive your shipment.

Please feel free to reach out if you need anything else at all.

Regards!

BRAD SWEENEY
TASER Inside Sales

O / 480.502.6228

AXON.COM

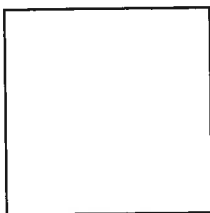
GET TASER 7, AXON BODY 3 AND AXON RECORDS ON OSP.

From: Rachel Lopez [<mailto:rlopez@fontana.org>]
Sent: Tuesday, December 18, 2018 4:59 PM
To: Brad Sweeney <bsweeney@taser.com>
Subject: Fontana PD Quote #Q-193693-43447.756BS

Good Afternoon Brad,

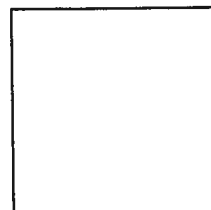
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Rachel Lopez

Administrative Technician • Fontana Police Department
City of Fontana • 17005 Upland Ave • Fontana, CA 92335
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Kelsey Barak

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Kelsey Barak

From: Brad Sweeney <bsweeney@taser.com>
Sent: Wednesday, December 19, 2018 8:07 AM
To: Rachel Lopez
Subject: RE: Fontana PD Quote #Q-193693-43447.756BS

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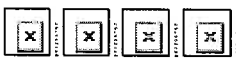
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Kelsey Barak

From: Luke Larson <Luke.Larson@contact.axon.com>
Sent: Wednesday, September 5, 2018 10:35 AM
To: Rachel Lopez
Subject: Looking ahead

CAUTION - EXTERNAL SENDER - THIS EMAIL ORIGINATED OUTSIDE OF THE CITY'S EMAIL SYSTEM Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Axon Customer,

I've spent a lot of time thinking about our customers lately. This is a big year for us - our 25th - and it's only because of you. I want to thank you for the part you've played in supporting Axon for 25 years. And more importantly, thank you for keeping us all safe and our society secure. We'll be celebrating our anniversary at IACP and hope to see you there.

We're about to begin planning for 2019 with a leadership offsite in two weeks. This is a chance for us to review the upcoming needs of our customers and plan our product priorities for 2018 - with an eye towards the impact technology will have on public safety over the next 25 years.

I have one question for you to help me prepare for this offsite: How can we serve you better in 2019?

If you have anything you'd like to share, please simply reply to this email. We'll carefully read and consider each response and share them with the leaders of Axon. We have so many things we'd like to do, but need to focus on a few priorities that will matter most to our customers in our partnership to protect life.

Whether you respond or not, I'm grateful for you and the brave and selfless work you do for our communities.

Warm Regards,

Luke Larson
President - Axon

Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, April 26, 2018 10:41 AM
To: Rachel Lopez
Subject: A new podcast for your coffee break

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✕



4/26/2018 - Axon Journal #2

Time for a coffee break

If you're into free stuff, this month's journal is right up your alley. We're debuting our free Accelerate podcast, featuring conversations with a range of experts in public safety who we hope will bring you insights you can apply to your own organization. Plus, we've got some recruiting swag for you and lots more.

Grab your coffee and read on.

- SHARE WITH A FRIEND -



INTRODUCING THE (FREE!) ACCELERATE PODCAST

Our user conference, Accelerate, is taking to the digital airwaves! We thought it was a shame to hide so much thought leadership in the confines of our conference, so we're bringing you conversations with some of the experts you'll see at the show through a new podcast. It's free to listen and download—though we warn you: once you do, you may want to get your tickets to the actual show.

– TUNE IN –



YOUR PERSPECTIVE ON RECRUITING

We've made a commitment to help agencies in your efforts to recruit the best and brightest new officers—because we believe strongly in the future of law enforcement.

So, how can we help?

Please take this (super short, we promise) survey to let us know what's going right and what's not in your agency's recruiting efforts:

– TAKE SURVEY –

ARE MILLENNIALS JUST ENTITLED?

by Jim Brady, VP of Global Supply Chain

I hear a lot about "millennials," — defined by Wikipedia (the source of all truth) as

those people born between early 80's and mid 90's. I hear that they are a narcissistic lot, caring about only what's in it for them. I hear that because they received participation medals, they feel "entitled" and are impatient to get ahead, driven by an endless need for recognition, more coin, fame, and glory...

READ THE FULL ARTICLE



THAT SWAG SWAGGER

Want to get candidates excited to join the force? Offer them some swag to get in the spirit. We've created several designs for you to choose from. Order them from the Threadless store, and you just pay the cost of the shirt or mug or hat the design is printed on. We don't make a cent.

— ORDER SWAG —

Need Help?
Axon Support

Wanna talk?
Connect with us

To many emails?
Manage Subscription



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[PRIVACY POLICY](#)

Kelsey Barak

From: Allen Sliper <asliper@axon.com>
Sent: Friday, December 14, 2018 3:59 PM
To: Robert Moritz
Subject: New Axon Contact

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Do not click links or open attachments unless you recognize the sender and know the content is safe.

Lt. Moritz -

I hope this email finds you well. I am your new point of contact here at Axon and wanted to introduce myself. Working for a public safety technology company, not just a body camera and weapon manufacturer, I enjoy learning about technology practices within LE agencies. Are there any tech priorities on the horizon that would warrant a conversation? Please let me know if I can help with anything and I do look forward to a working relationship with you.

Thanks,
Allen

ALLEN SLIPER
Senior Regional Manager, Southwest

858.353.3228
asliper@axon.com

AXON.COM

Kelsey Barak

From: Angela Stover
Sent: Wednesday, April 5, 2017 2:06 PM
To: Roberto Vasconcellos
Cc: Ben Rubke (brubke@taser.com)
Subject: RE: RFP

Hi Ben,

It went through legal this week and was sent over to Purchasing yesterday. We are probably looking at about 2 weeks for release. You may already be registered with us, but I wanted to give you this just in case you are not.

<http://www.fontana.org/264/Purchasing>

This link will take you to City's purchasing site.

- Just click on the City of Fontana Bidding Portal.
- Go to New Vendor Registration.
- Enter your information under the 5 tabs across the top to complete the process.

When the bid comes out it should automatically send you and email notification of a "bid opportunity"

Have a great day!

Angela

Angela Stover

Captain • Fontana Police Department
astover@fontana.org • Office: (909) 356-7134

From: Roberto Vasconcellos
Sent: Wednesday, April 05, 2017 2:01 PM
To: Angela Stover <astover@fontana.org>
Subject: FW: RFP

Here is the email from Ben if you could respond to him please.

Thanks,

Roberto Vasconcellos

Senior Business Analyst • Information Technology
rvasconcellos@fontana.org • Office: (909) 350-6756

From: Ben Rubke [mailto:brubke@taser.com]
Sent: Monday, April 03, 2017 11:45 AM
To: Roberto Vasconcellos <rvasconcellos@fontana.org>
Subject: RFP

Hi Robert, Hope you're doing well.

Checking in to see if you're still planning on releasing the RFP this week - just want to give my proposals team as much lead time as possible.

Best,

Ben

Ben Rubke
Senior Regional Manager
Video and Evidence Management Solutions
Mobile: [REDACTED]

TASER | Axon
Protect Life. Protect Truth.

See Inside SJPD's Recent Body Camera Deployment: <https://spark.adobe.com/page/aBwNtBz2V50ft/>

Kelsey Barak

From: Angela Stover
Sent: Monday, February 27, 2017 1:27 PM
To: Roberto Vasconcellos; James Burton; brubke@taser.com
Subject: RE: SBPD / DOJ Updates

We are all set for 1100 Ben! I am boarding my last leg home now. I will check invites later tonight.

Thanks everyone!

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Roberto Vasconcellos <rvasconcellos@fontana.org>
Date: 2/27/17 13:23 (GMT-08:00)
To: Angela Stover <astover@fontana.org>, James Burton <jburton@fontana.org>
Subject: Re: SBPD / DOJ Updates

I have a demo that morning but I can step out early for this meeting. Not a problem.

Sent from my iPad

On Feb 27, 2017, at 11:32 AM, Angela Stover <astover@fontana.org> wrote:

Jim and Roberto are you free that day? I am available, but need to make sure you are as well as I am filling in for Ramsey that week. No idea what that will bring my way each day.

Sent from my iPad

On Feb 23, 2017, at 9:36 AM, Ben Rubke <brubke@taser.com> wrote:

Thanks, Captain - glad to hear things are moving forward. Appreciate the transparency - the more devices you test the better understanding you'll have about your needs.

Let's definitely meet when you're back - how about 11AM on Tues March 7? Let me know if that works and I'll send a calendar request to confirm. Would be great to have Jim there too.

Enjoy your vacation!

Best,

Ben

Ben Rubke
Senior Regional Manager
Video and Evidence Management Solutions
Mobile: [REDACTED]

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*See Inside SJPD's Recent Body Camera
Deployment: <https://spark.adobe.com/page/aBwNtBz2V50ft/>*

From: Angela Stover <astover@fontana.org>
Sent: Wednesday, February 22, 2017 1:15:08 PM
To: Ben Rubke; Angela Stover; James Burton
Subject: RE: SBPD / DOJ Updates

Hi Ben,

DARN IT..Got your call last week and got sidetracked. I was trying to figure out what we are doing exactly before I called you back. My apologies. I have gradually been somewhat stepping away from the program to let our new Admin. Lt. Jim Burton take my place.

Ron did call me and tell me their great news. We are still going ahead with our RFP. We had to wait on SBPD to submit the MOU to DOJ. We hope to have the RFP in by April 1st at the latest.

We have always been honest with each other, as I have every vendor. We are currently testing a smart device based BWC along with Taser. We already finished with Watch Guard and Wolf Comm. No idea how that will turn out with officer feedback on the smart device.

I am back in state on March 1. We can talk then if you are available or I can have Jim call you. We are insanely busy in Admin. with all our personnel changes and major projects. Thank you for continuing to look out for us. Again, my apologies for the delay. I am on vacation but wanted to answer your email before flight door shuts.

Have a great day!

Angela

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Ben Rubke <brubke@taser.com>
Date: 2/22/17 15:42 (GMT-05:00)
To: Angela Stover <astover@fontana.org>
Subject: Re: SBPD / DOJ Updates

Captain Stover, San Bernardino body worn program was approved by council last night - can we please speak soon / catch up on next steps / timing? I'm generally available for the rest of the week. Let me know what works best for you or call me directly [REDACTED]

Best,

Ben

Get Outlook for iOS

From: Angela Stover <astover@fontana.org>
Sent: Monday, October 31, 2016 11:01:51 AM
To: Ben Rubke
Subject: RE: SBPD / DOJ Updates

Hi Ben,

No, I had not. You have more current information than I did...lol They did tell me they are still waiting when we emailed last week. DOJ on their on timeline! :)

Thank you for the updated info!

Angela

From: Ben Rubke [<mailto:brubke@taser.com>]
Sent: Monday, October 31, 2016 10:27 AM
To: Angela Stover
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Lt. Stover – hope you're well.

Just spoke with my colleague Chad Kapler who is working with San Bernardino PD on our end and sounds like they expect to hear back from the BJA / DOJ on final approvals this week. Have you heard any updates from SB since we last spoke?

Thanks,

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Ben Rubke

Senior Regional Manager

Video and Evidence Management Solutions

Mobile: [REDACTED]

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Kelsey Barak

From: Roberto Vasconcellos
Sent: Monday, February 27, 2017 4:10 PM
To: Ben Rubke
Subject: Accepted: Fontana PD / TASER Sync

Kelsey Barak

From: Roberto Vasconcellos
Sent: Wednesday, August 17, 2016 9:45 AM
To: 'Ben Rubke'
Subject: Accepted: FW: TASER / Fontana PD Discussion

Kelsey Barak

From: Ben Rubke <brubke@taser.com>
Sent: Wednesday, April 5, 2017 2:21 PM
To: Angela Stover; Roberto Vasconcellos
Subject: Re: RFP

Great thanks, Captain - we'll get registered and stay tuned for the release.

Ben

BEN RUBKE
Regional Manager, Video and Evidence Management



AXON.COM

TASER INTERNATIONAL IS NOW AXON

From: Angela Stover <astover@fontana.org>
Sent: Wednesday, April 5, 2017 2:05:42 PM
To: Roberto Vasconcellos
Cc: Ben Rubke
Subject: RE: RFP

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Senior Business Analyst • Information Technology
rvasconcellos@fontana.org • Office: (909) 350-6756

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Video and Evidence Management Solutions
Mobile: [REDACTED]

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Kelsey Barak

From: Ben Rubke <brubke@taser.com>
Sent: Wednesday, March 8, 2017 10:05 AM
To: Roberto Vasconcellos; James Burton; David Lally
Cc: Angela Stover
Subject: Thank You

Captain Stover et al,

Thanks again for taking a few minutes to confirm your timing and process with me yesterday - we look forward to receiving and responding to the RFP. We highly encourage vendor site visits and updated hardware/software trials as part of the RFP process but understand you're on a tight timeline based on expiration of funds. Please let us know if there is any additional data, research, or information you would like to see about body worn tech and/or digital evidence management as you finalize the RFP.

Best,

Ben

Ben Rubke
Senior Regional Manager
Video and Evidence Management Solutions
Mobile: [REDACTED]

TASER | Axon
Protect Life. Protect Truth.

See Inside SJPD's Recent Body Camera Deployment: <https://spark.adobe.com/page/aBwNtBz2V50ft/>

Kelsey Barak

From: Ben Rubke <brubke@taser.com>
Sent: Tuesday, September 27, 2016 1:34 PM
To: Roberto Vasconcellos
Cc: Angela Stover
Subject: AXON Body 2 Bluetooth / WiFi
Attachments: AXON_Body_2_Spec.pdf

Follow Up Flag: Flag for follow up
Flag Status: Completed

Roberto – great seeing you last week and apologize for the delay in getting back to you. I'm attaching the AB2 spec sheet for your reference. It lists the WiFi protocol (802.11n at 5 GHz and 2.4 GHz).

The camera uses Bluetooth Low Energy to make the initial connection to Axon View. Once that connection is made, users may add metadata to videos. In order to use the Live View feature or playback video, one must pair to the camera's Wi-Fi network. If an officer is connected to an Agency's Wi-Fi network and wants to use the live view feature or playback video, then he/she must connect to the camera's Wi-Fi network. However, if the officer is out in the field and the only Wi-Fi network their phone is familiar with is their camera's, it will automatically connect.

Let me know if you have any additional questions about the hardware.

Best,

Ben

Ben Rubke
Senior Regional Manager
Video and Evidence Management Solutions
Mobile: [REDACTED]

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Axon Body 2 Camera Models			
Model		Model No.	Color
Axon Body 2 camera		74001	Black
Specifications		Features	
<div><div><div>1. Operating temperature range: -4 °F to 122 °F (-20 °C to 50 °C).</div><div>2. Storage temperature range:¹ -4 °F to 95 °F (-20 °C to 35 °C).</div><div>3. Charging temperature range: 41 °F to 95 °F (5 °C to 35 °C).</div><div>4. Humidity: 95 percent non-condensing.</div><div>5. Drop test: 6-foot (1.8-meter).</div><div>6. IEC 60529 IP67 (6 dust, 7 water).</div><div>7. Salt fog MIL-STD-810G.</div><div>8. Up to 30 frames per second.</div><div>9. Settings:²</div><div>Resolution</div><div>Low SD 480p (640 x 480 VGA resolution)</div><div>High SD 480p (640 x 480)</div><div>Low HD 720p (1280 x 720) (recommended)</div><div>High HD 1080p (1920 x 1080)</div><div>10. Specific absorption rate (SAR): 0.94 W/kg.</div><div>11. Rechargeable, replaceable lithium-ion polymer battery. 3000 mAh capacity.^{3,4}</div><div>12. Bluetooth 4.0.</div><div>13. USB 2.0.</div><div>14. Wi-Fi 802.11n at 5 GHz and 2.4 GHz.</div><div>15. More than 12 hours of battery life under normal operation.⁵</div><div>16. Video format: MPEG-4 (.MP4)</div><div>17. Video compression: H.264</div><div>18. Storage: 64 gigabyte solid-state non-removable embedded Multimedia Card (eMMC)</div><div>19. Encryption: 256-bit AES²</div><div>20. Light sensor: CMOS</div></div><div><div>File size for 1 h</div><div>0.8 GB</div><div>1.8 GB</div><div>2.7 GB</div><div>5.4 GB</div></div><div><div>Storage capacity</div><div>>70 h</div><div>~35 h</div><div>~23 h</div><div>~12 h</div></div></div>		<div><div>1. EVENT button to start and stop recording.</div><div>2. Pre-event buffer of 0–120 seconds, configurable by agency in 30-second increments.</div><div>3. On/Off slide switch to power the device.</div><div>4. Battery button and battery LED to indicate remaining battery capacity.</div><div>5. Operation LED on the top of the housing indicates camera status.</div><div>6. Dual-channel microphone: Stereo microphone (two-channel) always recording two tracks).</div><div>7. Haptic notification: Vibration feedback to accompany beep tones.</div><div>8. Near field communication (NFC) chip.</div><div>9. Several mounts are available.</div><div>10. Full color audiovisual camera.</div><div>11. 143° diagonal field of view camera lens. 107° horizontal field of view, and 78° vertical field of view.</div><div>12. Three-axis image stabilization.</div><div>13. Retina Low-Light capability less than 0.1 lux.</div><div>14. Playback and download via TASER software applications.</div><div>15. GPS tagging capability available through Android and iOS Axon View applications via Bluetooth technology. Streaming capability is available through Android and iOS Axon View applications via Wi-Fi technology.</div><div>16. Watermark: Date and time automatically embedded into the video.</div><div>17. Compatible with the Axon Signal Unit (ASU).</div></div>	
Physical Characteristics ^{6,7}			
Dimensions			
Depth 1 (D1)	Depth 2 (D2)	Width (W)	Height (H)
0.94 in [2.4 cm]	1.01 in (2.6 cm)	2.76 in [7 cm]	3.42 in [8.7 cm]
Weight			
5.0 oz [142 g]			
<div><div><div><div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></d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¹ Less than 1 month at the high temperature. Long-term storage should be in a climate-controlled environment.

² Resolution and encryption settings are agency-configurable.

³ Rechargeable lithium-ion polymer batteries have a limited life of approximately 1 year. With age, batteries will gradually lose their capacity to hold a charge. This loss of capacity (aging) is irreversible. As the battery loses capacity, the length of time it will power your device (run time) decreases. Additionally, lithium-ion polymer batteries continue to slowly discharge (self-discharge) when not in use or while in storage. It is advised that you routinely check the battery's charge status. The device should be recharged regularly to maintain the internal chemistry of the battery. TASER product user manuals summarize how to check battery status as well as battery charging instructions. The latest product manuals are available at www.taser.com.

⁴ The Axon Body 2 camera battery pack can be replaced. Please contact www.taser.com to purchase a replacement battery.

⁵ Temperature, other ambient conditions, and usage can affect battery life.

⁶ Product specification may change without notice; actual product may vary from picture.

⁷ Dimensions and weights are for reference only.



Kelsey Barak

From: Ben Rubke <brubke@taser.com>
Sent: Friday, September 2, 2016 10:30 AM
To: Angela Stover
Cc: David Lally;Roberto Vasconcellos
Subject: TASER Documents Requested
Attachments: BWV Considerations.pdf; Product Card - Evidence.com Plans.pdf

Follow Up Flag: Flag for follow up
Flag Status: Completed

Lt. Stover et al, hope you're all doing well. Apologies for the delay in sending you these resources. Please find the attached considerations document to support further evaluation of body-worn providers as well as the grid outlining the different types of user profiles we have in Evidence.Com.

Please let me know if I can help answer any questions with regard to either doc. Enjoy the long weekend!

Best,

Ben

Ben Rubke
Senior Regional Manager
Video and Evidence Management Solutions
Mobile: [REDACTED]

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See Inside SJPd's Recent Body Camera Deployment: <https://spark.adobe.com/page/aBwNtBz2V50ft/>

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BWV Considerations

General Hardware / Camera Specifications

- Configurable pre-event buffer of 0–120 seconds, with or without audio
- Battery button and battery LED to indicate remaining battery capacity
- 12-hours of battery life in pre-record buffering mode and in record mode
- Rechargeable battery from no power to full charge in no more than six (6) hours
- Frame rate to be at least 30 frames per second
- Operation LED on the top of the housing indicates camera status
- Haptic notification: Vibration feedback to accompany beep tones
- Operating status lights, sounds, and haptic feedback should be able to be turned off for more discreet operation
- Dual-channel microphone: Stereo microphone (two-channel always recording two tracks)
- Near field communication (NFC) chip enabled
- Multiple / flexible mounting options, requiring no material uniform alterations
- Full color audiovisual camera, allowing video recording in 480p, 720p, and 1080p
- 143° diagonal field of view camera lens. 107° horizontal field of view, and 78° vertical field of view
- Retina Low-Light capability less than 0.1 lux
- Playback and download through MDT / MDC software applications
- Watermark / date and time automatically embedded into the video
- 2 camera upgrades during the term to ensure all hardware devices are up to date throughout the term
- Cameras covered under warranty throughout the term

Video Upload

- Automated docking station uploads directly to cloud service through Internet connection
- No computer necessary for secure upload to cloud service
- Charges camera and uploads video simultaneously
- Ensure the video has been successfully uploaded prior to deletion from the device
- Docking station also updates camera to most recent firmware

Data/Video Management System

- Cloud-based data storage solution with the capability of organizing/managing incidents and be accessible via the internet to multiple users simultaneously - minimum uptime expectancy of 99.95%
- Software as a Service (SaaS) delivery model that allows agencies to manage and share digital evidence without local storage infrastructure or software needed
- Cloud-based data storage solution within the Continental U.S
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement
- Securely share digital evidence with other agencies or prosecutors without creating physical copies or requiring the data to leave your agency's domain of control
- Ability to grant access to specific files to specific persons for a specific time period
- Controlled access to evidence based on pre-defined roles and permissions and pre-defined individuals; this should include granular, user-based as well as group based (either according to rank within agency or team within the organization)
- Users should be able to search by name, date, event, device, case/incident number; as well as categorize, add case numbers, notes etc. to each file within the solution
- Ability to set variable retention rules per agency preferences
- Automated category-based evidence retention policies to assist with efficient database management
- Ability to recover deleted evidence within 7 days of deletion
- Stores and supports all major digital file types: .mpeg, .doc, .pdf, .jpeg, etc.
- Requires NO proprietary file formats - Video and audio able to record and export in a standard, open, non-proprietary format, such that it can be replayed in freely available software without processing or conversion
- Ability to upload files directly from a local device to the cloud service via an internet browser
- Security features that assure digital evidence will meet all standards for reliability in court
- Audit logs automatically track all system and user activity. These logs cannot be edited or deleted, even by account administrators and IT staff
- Redact videos automatically rather than frame-by-frame within the system
- Create tags, markers and clips, and use thumbnails to speed up video review
- Create cases for multiple evidence files
- Ability to preserve the raw file without editing
- Ability to customize redaction capabilities, to include bulk file redaction
- Open API platform, enabling integration with existing software and systems
- Ability to capture data, report on video statistics, and provide custom user reports

- Solution should have two tier storage capacity for active video and long term storage needs
- Unlimited video storage capacity

Mobile

- Free app for iOS and Android mobile devices
- Allows users to capture videos, audio recordings, and photos
- Allows user to view the camera feed from a camera in real-time
- Allows for playback of videos stored on a paired device
- Streaming capability to mobile device
- Allows adding metadata to files, such as: Category, Title, Case ID

Security

- Users may not be able to delete or edit video on the camera
- Loss of power should not cause data to be lost/corrupted
- Robust Transport Layer Security (TLS) implementation for data in transit and 256-bit AES encryption for data in storage
- Independent security firms perform in-depth security and penetration testing
- Comply with law enforcement Criminal justice information Services (CJIS) data protection and transport (i.e. / SSL) for both the software application and cloud storage solution. No external initiated connections should allowed
- Dedicated information security department that protects cloud service and data with security monitoring, centralized event log analysis and correlation, advanced threat and intrusion protection, and incident response capabilities
- Solution should be redundantly backed-up. Vendors should provide information on their co-location strategy and disaster recovery and fully detail current procedures
- Password authentication includes customizable security parameters: IP-based access restrictions, and multi-factor authentication support

Professional Services

- Dedicated implementation team
- Project management and deployment best practices aid
- End user training and train-the-trainer sessions
- Solution should be able to integrate with existing CAD/RMS system

Customer Support

- Online and email-based support available 24/7
- Human phone-based support available Monday–Friday 8:00 AM–5:00 PM PST
- Library of webinars available 24/7
- Remote-location troubleshooting

Experience

- Ability to validate that provider has experience in multiple deployments of body worn camera solution for at least two years with at least 200 cameras deployed



EVIDENCE.COM PLANS

Axon's Evidence.com services are available with pricing options that meet the needs of agencies of all sizes, starting at \$15 per user per month. License levels allow you to choose from basic functionality to fully bundled plans that include hardware upgrades, warranties, and unlimited storage. See more at axon.io/pricing.



EVIDENCE.COM FEATURE TIERS

AXON CAMERA BUNDLES

BASIC	STANDARD	PRO	ULTIMATE	UNLIMITED
Secure evidence storage	All Basic features	All Standard and Basic features	All Pro features	All Ultimate features
Basic management tools	File and case sharing	Agency analytics	Axon camera upgrade every 2.5 yrs	Unlimited HD storage* of Axon camera uploads
Axon Capture	Bulk actions	Automated redaction	Extended Axon camera warranty	Unlimited storage* of Axon Capture uploads
Audit trails	Admin roles	Single sign-on / AD integration	Dedicated support & maintenance	
\$15 user/month	\$25 user/month	\$39 user/month	\$55 user/month	\$79 user/month

AXON CAMERA + SMART WEAPON BUNDLE



OFFICER SAFETY PLAN:

Maximize officer safety and get the best value by bundling TASER Smart Weapons and body-worn cameras. The Officer Safety Plan offers complete budget predictability and keeps your technology up to date.

\$99 user/month

*Unlimited data for Axon camera and Axon Capture uploads; additional storage is only 6.25¢ per GB per month.



AXON.IO/PRICING

EVIDENCE.COM PLANS	BASIC	STANDARD	PRO	ULTIMATE	UNLIMITED	OFFICER SAFETY PLAN
INCLUDED STORAGE	10GB	20GB	30GB	40GB	Unlimited Storage*	Unlimited Storage*
Axon Capture App	✓	✓	✓	✓	✓	✓
Evidence Sync	✓	✓	✓	✓	✓	✓
Dock-Automated Video Upload	✓	✓	✓	✓	✓	✓
Secure File Storage	✓	✓	✓	✓	✓	✓
Evidence Folders	✓	✓	✓	✓	✓	✓
GPS Mapping of Captured Media		✓	✓	✓	✓	✓
File & Case Sharing		✓	✓	✓	✓	✓
Video Clips & Markers		✓	✓	✓	✓	✓
Lock Specific Files for IA		✓	✓	✓	✓	✓
Custom User Roles		✓	✓	✓	✓	✓
Custom Categories		✓	✓	✓	✓	✓
Automatic File Deletion Schedules		✓	✓	✓	✓	✓
Bulk Reassign, Share, Edit		✓	✓	✓	✓	✓
User & Device Management		✓	✓	✓	✓	✓
Video Redaction			✓	✓	✓	✓
Operational Group Permissions			✓	✓	✓	✓
Agency Usage Reports			✓	✓	✓	✓
Active Directory Support			✓	✓	✓	✓
Two Axon Camera Upgrades†				✓	✓	✓
Full Axon Camera Warranty				✓	✓	✓
Unlimited HD Storage*					✓	✓
One Smart Weapon Upgrade†						✓
Full Smart Weapon Warranty						✓

†Applies to 5-year contracts only.

*Unlimited data for Axon camera and Axon Capture uploads; additional storage is only 6.25¢ per GB per month.

Other terms and conditions may apply and TASER reserves the right to change or end these offers at any time.

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Kelsey Barak

From: Sid Lambert
Sent: Monday, June 26, 2017 4:26 PM
To: Steve Hartfield
Cc: Ben Rubke
Subject: RE: RFP Clarification

Steve,

I appreciate you contacting the city, but I am fine giving Ben the information. Thank you again for you contacting Purchasing.

From: Steve Hartfield [mailto:steveh@taser.com]
Sent: Monday, June 26, 2017 1:21 PM
To: Sid Lambert <slambert@fontana.org>
Cc: Ben Rubke <brubke@axon.com>
Subject: RFP Clarification

Good afternoon Sid,

I am the CEW Rep for Fontana PD and it has come to my attention that we currently do have an RFP with your agency (Body Cams + CEWs under OSP plan) submitted with Ben Rubke, our Axon Camera Rep back in April. However, I have had Sgt. Snyder reach out to me over the last 10 days in regards to just getting him a quote for CEW's (weapons only) using a "Training Budget" funds and a different program called TASER 60. I wanted to make sure that emailing this info should not be a problem with the current RFP that may still be ongoing concerning the cameras.

Can you let me know if this communication to wrap up the weapons portion is an issue as I have had no Body Cam discussion with the Sgt.

Thank you.

Steve Hartfield
Smart Weapons Specialist-CA

O / 480.515.6318
F / 480.999.6160

AXON.COM

TASER INTERNATIONAL IS NOW AXON

Protect Life.



Feel free to reach out with any questions, or if you're looking to get information or order something. I look forward to working with you and being a resource to your agency.

Kelsey Barak

From: Candy Thomas
Sent: Monday, September 18, 2017 12:06 PM
To: Joseph Marioni; Sid Lambert
Subject: RE: TASER

Thank you. I will call you tomorrow as I have a budget deadline today.

Candy

From: Joseph Marioni [mailto:jmarioni@taser.com]
Sent: Monday, September 18, 2017 10:30 AM
To: Candy Thomas <cthomas@fontana.org>; Sid Lambert <slambert@fontana.org>
Subject: TASER

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Hi Candy and Sid,

Steve Hartfield is no longer with our company. I will be assisting you in your purchase from here on out. If either of you have time to give me a call, I would like to get a better perspective on the deal. Steve shared with me kind of where you guys were but I would like to be crystal clear.

Joseph Marioni
TASER Sales

O / 480 515.6328
F / 480 360 7713

AXON.COM

TASER INTERNATIONAL IS NOW AXON

Kelsey Barak

From: Rick Smith <rick.smith@contact.axon.com>
Sent: Monday, December 17, 2018 9:32 AM
To: Sid Lambert
Subject: Your feedback = our pay

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Dear Customer,

You probably get a lot of survey requests, and I can understand if you ignore most of them (to be candid, so do I).

But I want you to know that I value your input so much, that part of my employee's pay is directly tied to the results of this survey. They are obsessed with making you successful and want to know how they're doing.

So as a personal favor, please take three minutes to let us know how we're doing.

LAUNCH SURVEY: <http://go.pardot.com/e/636291/r-Z6BLJPY/3r412l/916031343?h=su6lYExNbhxpmrBhbGM-qOFrpCJy8yC47ddTf4r8MEY>

You have my assurance that your feedback will represent hundreds of other customers and echo in the halls of the Axon headquarters.

Thank you for your service to our communities, and happy holidays to you and your family!

Rick Smith
Founder and CEO, Axon

P.S. As a small token of gratitude, we'll be randomly selecting 50 participants and giving them \$20 Amazon gift cards.

<http://go.pardot.com/emailPreference/636291/251812942e273a64cee2f864d5924edba296695fd5bc5e6ee5a577da6cc9b8cd/916031343>

From: Axon <noreply@contact.axon.com>
Sent: Friday, November 16, 2018 12:02 PM
To: Sid Lambert
Subject: Two emotional tribute videos to law enforcement that you need to watch

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AXON JOURNAL

NOVEMBER 2018

Sometimes "thank you" doesn't say enough. And at Axon, we feel that it isn't even said often enough. That's why the focus of this month's Axon Journal is honoring all of the men and women who put their lives on the line to keep our communities safe.



EMOTIONAL LAW ENFORCEMENT

TRIBUTE VIDEO GOES VIRAL

Law enforcement officers live anything but an ordinary existence. They're our community members and guardians. Our neighbors and night watchmen. Our friends and our first responders. And they don't always get the credit they deserve.

In recognition of those special, often under-appreciated men and women, Axon teamed up with chart-topping band One Republic to create a tribute video with One Republic's song "I Lived" serving as the soundtrack.

WATCH THE VIDEO



GENERAL STAN McCHRYSTAL TO DELIVER KEYNOTE AT AXON ACCELERATE 2019

WE ASKED. YOU VOTED.

And now we're excited to announce that former US Army General Stan McChrystal will be the keynote speaker for Axon Accelerate 2019 – the leading technology conference for public safety professionals.

“We are honored to invite one of America's greatest military leaders to speak at Axon Accelerate,” says Axon CEO and founder, Rick Smith. “As the former head of US and international forces in Afghanistan, a former leader of Joint Special Operations Command and author of *Team of Teams: New Rules of Engagement for a Complex World*, General McChrystal will provide our

attendees with invaluable insight into leadership strategies and the relentless drive to protect our communities.”

Click or tap the link below to learn more about Axon Accelerate and to see General McChrystal's scheduled speaking times.

[VIEW THE SCHEDULE](#)

RETURN OF THE RISE AWARDS

We're incredibly proud to have so many heroic partners doing incredible work in the world, and we felt the need to recognize them. We're excited to announce that we will again be recognizing standouts from law enforcement with our RISE Awards ceremony at Axon Accelerate 2019.

For this past year's RISE Awards at Accelerate, we were honored to recognize members of the LVMPD for their heroic actions during the tragic Mandalay Bay mass shooting that took place just over a year ago. Click or tap the link below to hear their story.

SEE THEIR STORY



ITS NOT TOO LATE TO BE EARLY

Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting edge technologies and techniques. Axon Accelerate 2019 brings

together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day.

And now through January 15th we are offering \$200 off the regular price with early bird pricing. Agency group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

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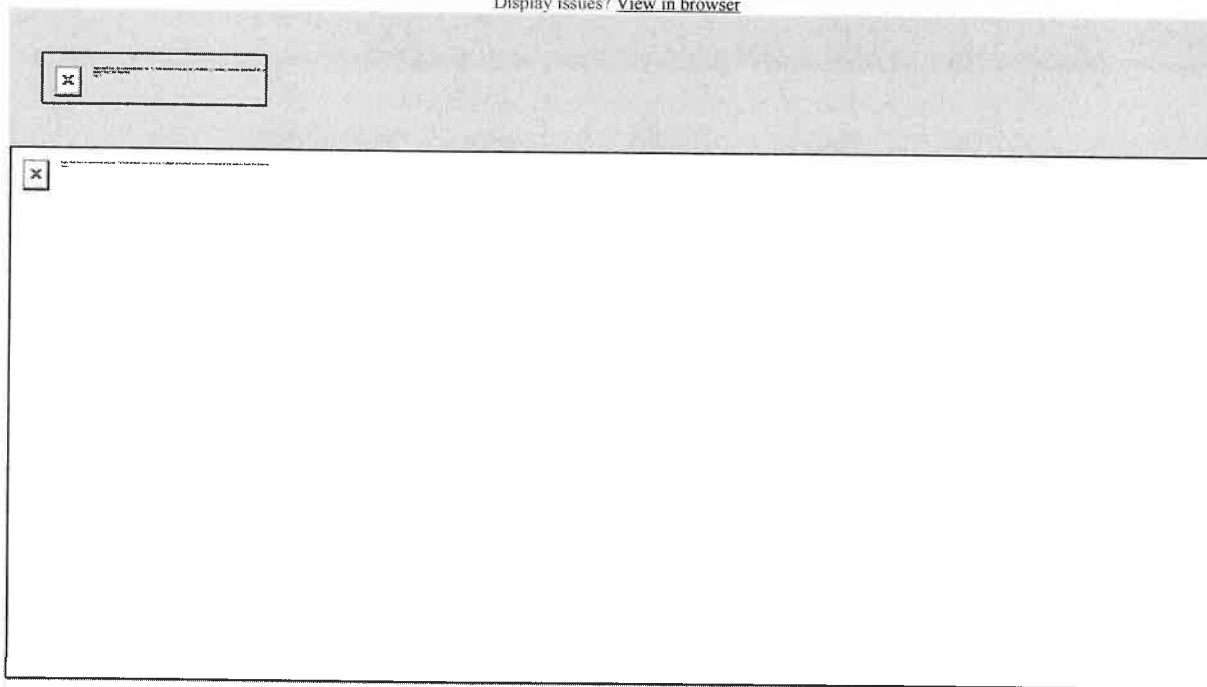


Kelsey Barak

From: Axon <donotreply@axon.com>
Sent: Thursday, November 8, 2018 9:12 AM
To: Sid Lambert
Subject: Last call for Axon Academy Bootcamp in San Francisco, CA

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SUPERPOWER YOUR AGENCY

You still have time to register for Axon Academy Bootcamp in San Francisco, but your window of opportunity is closing. Axon Academy Bootcamp gives you early access and insight into some of our revolutionary new products that can help superpower your agency – such as TASER 7, Axon Body 3, and Axon Records.

Registration closes 21 days before the event. Explore the event agenda below and click or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

You have the option of attending one day of training or both.

- **TASER 7 - Thursday, November 29, 2018:** No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)
 - 8:00-11:30
 - Receive an IACP product briefing from Axon executives
 - Hands-on TASER 7 firing experience
 - Participate in a risk management course
 - Experience virtual reality empathy training
 - Current TASER instructors can also get TASER 7 certified
 - 12:30-5:00
 - TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)
- **BWC Certification - Friday, November 30, 2018:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)
 - 8:00-5:00
 - Become certified on Axon Body Worn Cameras and more, including:
 - Hardware: Axon Body 2, Axon Flex 2.
 - Applications: Axon Capture, Axon View.
 - Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
 - Discounted for 90 days from \$600 down to \$399
 - This is the first time this sold-out certification has been offered outside of Scottsdale, AZ

REGISTER NOW



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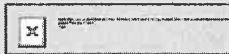
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Wednesday, November 7, 2018 7:24 AM
To: Sid Lambert
Subject: The biggest and best public safety technology conference is back.

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TOGETHER WE GO

Axon Accelerate – the leading technology conference in public safety – is back. Accelerate 2019 is a symposium that brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting-edge technologies and techniques.

We are offering \$200 off the regular price with early bird pricing now through January 15th. Agency group pricing is available as well, with \$200 off the regular price for the first two attendees and \$499 off the regular price for each additional attendee. You can register now and pay in the new year.

January will be here before you know it, so make your reservations to what last year's Accelerate attendees said was “the best conference they have ever been to.”

See you in April 2019!

CLAIM YOUR DISCOUNT



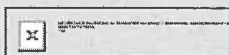
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, November 6, 2018 9:23 AM
To: Sid Lambert
Subject: Get an early bird special for Axon Accelerate 2019

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TOGETHER WE GO

Axon Accelerate – the leading technology conference in public safety – is back. Accelerate 2019 is a symposium that brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting-edge technologies and techniques.

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January will be here before you know it, so make your reservations to what last year's Accelerate attendees said was “the best conference they have ever been to.”

See you in April 2019!

CLAIM YOUR DISCOUNT



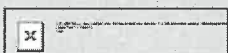
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, November 1, 2018 10:39 AM
To: Sid Lambert
Subject: Axon Academy Bootcamp is coming to San Francisco, CA

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SUPERPOWER YOUR AGENCY

The Axon executive team, as well as the Axon Training Academy, are hitting the road and putting the power of the Axon network on display. Join us to see how Axon's latest innovations can help your agency. Get the latest updates, best practices, and training on risk management, body-worn cameras, the Axon ecosystem, and the new TASER 7 CEW. In addition, current TASER instructors can become certified on the new TASER 7 by attending a free five-hour TASER 7 Instructor course.

Explore the event agenda below or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

You have the option of attending one day of training or both.

- **TASER 7 - Thursday, November 29, 2018:** No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)
 - 8:00-11:30
 - Receive an IACP product briefing from Axon executives
 - Hands-on TASER 7 firing experience
 - Participate in a risk management course
 - Experience virtual reality empathy training
 - Current TASER instructors can also get TASER 7 certified
 - 12:30-5:30
 - TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)
- **BWC Certification - Friday, November 30, 2018:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)
 - 8:00-4:30
 - Become certified on Axon Body Worn Cameras and more, including:
 - Hardware: Axon Body 2, Axon Flex 2.
 - Applications: Axon Capture, Axon View.
 - Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
 - Discounted for 90 days from \$600 down to \$399
 - This is the first time this sold-out certification has been offered outside of Scottsdale, AZ

REGISTER NOW



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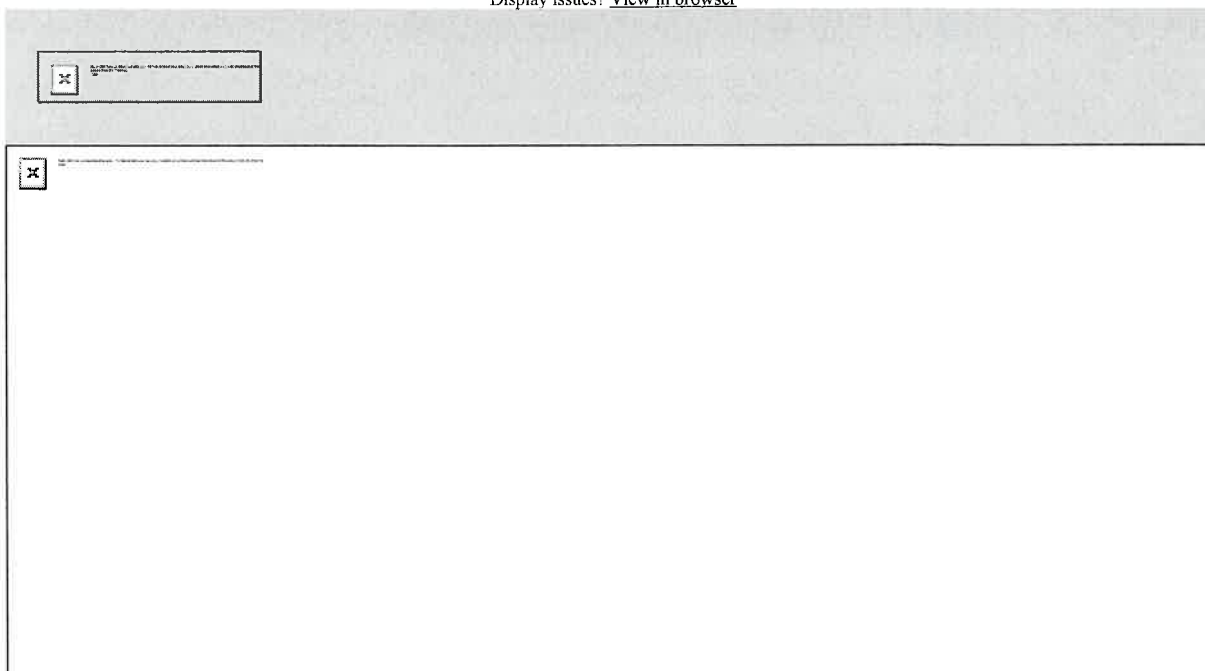
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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, October 25, 2018 9:58 AM
To: Sid Lambert
Subject: We asked. You voted. We booked him.

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We are excited and honored to announce our Keynote speaker for Axon Accelerate, retired Four-Star General Stan McChrystal. General McChrystal is the former head of the U.S. and International Forces in Afghanistan, the former leader of the Joint Special Operations Command, and is now a preeminent leadership mentor and instructor that's often referred to as the Steve Jobs of his field.

Register now to reserve your spot to next year's Accelerate conference to hear General McChrystal speak on innovative and proven successful leadership and team strategies.

REGISTER NOW



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Kelsey Barak

From: Axon (formerly TASER International) <journal@contact.axon.com>
Sent: Thursday, October 18, 2018 2:17 PM
To: Sid Lambert
Subject: Axon Journal – October 2018 Issue

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AXON JOURNAL

OCTOBER 2018

New superpowers. A new superhero. New technology. New events. If you haven't heard, there has been a lot of "new" coming from the world of Axon. We cover it all in this issue of the Axon Journal.



TURNING SCIENCE

FICTION INTO REALITY

Did you know that Luke Skywalker's robotic arm inspired Axon founder and CEO Rick Smith to begin studying neurobiology? Those studies helped lead to the development of the first TASER. Science fiction and comic book superheroes still have a significant influence here at Axon (which you can read more about in our IACP recap post down below). We recently announce the launch of our newest, near superpower-enabling technology.

We announced the launch of TASER 7 – the most effective CEW ever – which gives the power to confidently de-escalate dangerous situations by limiting misses, clothing disconnects, and close probe spreads.

We introduced Axon Body 3 – our next generation body camera that gives the power to see truth in the

moment with features like real-time streaming, active intelligence reaction and officer safety alerts.

We also announced Axon Records free for five years on our Officer Safety Plan. Axon Records gives the power to focus on what matters with AI-assisted features that alleviate administrative burdens and enhance evidence organization, collaboration and analysis.



IACP RE-CAP
GET SUPER
POWERED

When you have epic product announcements like TASER 7, Axon Body 3 and Axon Records free for one year, you have to have an epic booth and customer experience to tell the story, right?

This year, Axon super-powered IACP, creating a graphic novel and booth experience that helped customers visualize how our products help take police from heroes to super heroes.

Customers at IACP were greeted with their own ION Force graphic novel and slick graphics and animations showing out all of Axons products help officers do amazing things.

But, this year at Axon's booth, customers didn't just get to see our technology—they got to go hands-on with it.

Read a full recap and see a video of our IACP experience—then get your own copy of our graphic novel.



COMING TO A CITY NEAR YOU

As you may have heard, we're hitting the road with our Axon Academy Bootcamp tour.

Axon Academy Bootcamp puts the power of the Axon network on display and in your hands. Join us to see how Axon's latest innovations can help superpower your agency. Get the latest updates, best practices and training on risk management,

body worn cameras, the Axon ecosystem, and the new TASER 7 CEW.

Axon Academy Bootcamp also offers two certification opportunities. Your currently-certified TASER instructors can get TASER 7 certified for free, and any of your officers can participate in a discounted body-worn camera certification. Follow the link below to see the Bootcamp agenda and find an event nearest you.

[HIT THE ROAD](#)



THE EARLY
BIRD GETS
THE
DISCOUNT

All of our IACP announcements and events are now behind us, which means it's full steam ahead towards Accelerate 2019 – the leading technology conference in public safety.

This symposium brings together the best and brightest in public safety and beyond from around the world to explore the challenges you face every day. Network with peers and learn from experts. Find out what's on the horizon for law enforcement. Get hands-on training with cutting edge technologies and techniques.

We are offering \$200 off the walk-up price with early bird pricing now through January 15th. Group pricing is available as well, with \$200 off the walk-up price for the first two attendees and \$300 off the walk-up price for each additional attendee. You can register now and pay in the new year.

January will be here before you know it, so make your reservations to what last year's Accelerate

attendees said was “the best conference they have ever been to.”

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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, October 16, 2018 7:15 AM
To: Sid Lambert
Subject: Last call for Axon Academy Bootcamp in Culver City, CA

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Don't Miss Your Window

Register now to see how Axon can superpower your agency



Date: Monday, November 5, 2018 - Tuesday, November 6, 2018

Location: Courtyard Marriott- LA Westside, 6333 Bristol Pkwy, Culver City, CA 90230

Save my seat

You still have time to register for Axon Academy Bootcamp in Culver City, but your window of opportunity is closing. Axon Academy Bootcamp gives you early access and insight into some of our revolutionary new products that can help superpower your agency – such as TASER 7, Axon Body 3, and Axon Records.

Registration closes 21 days before the event. Explore the event agenda below and click or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

- **BWC Certification:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)

8:00-4:30 - Become certified on Axon Body Worn Cameras and more, including:

- Hardware: Axon Body 2, Axon Flex 2.
- Applications: Axon Capture, Axon View.
- Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
- Discounted for 90 days from \$600 down to \$399
- This is the first time this sold-out certification has been offered outside of Scottsdale, AZ

- **TASER 7: No fee** (open to Chiefs, Command Staff, Officers and Certified Trainers)

8:00-11:30 - No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)

- Receive an IACP product briefing from Axon executives
- Hands-on TASER 7 firing experience
- Participate in a risk management course
- Experience virtual reality empathy training
- Current TASER instructors can also get TASER 7 certified

12:30-5:30 - No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)

- TASER 7 Instructor Training Course — No cost! (only available for currently-certified instructors)

REGISTER NOW

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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, October 9, 2018 8:25 AM
To: Sid Lambert
Subject: Axon Academy Bootcamp is coming to Culver City, CA

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Superpower Your Agency

Register now for a hands-on TASER 7 experience and more.



Date: Monday, November 5

Location: Courtyard Marriott- LA Westside, 6333 Bristol Pkwy, Culver City, CA 90230

Save my seat

Online Axon Academy Bootcamp is hitting the road and putting the power of the Axon network on display. Join us for this two-day course in Culver City, CA to see how Axon's latest innovations can help superpower your agency. Get the latest updates, best practices and training on risk management, body worn cameras, the Axon ecosystem, and the new TASER 7 CEW.

Explore the event agenda below and click or tap the REGISTER NOW button to sign up. Seats are filling fast and there is limited capacity.

Agenda:

- **Primary Day:** No fee (open to Chiefs, Command Staff, Officers and Certified Trainers)

8:00-11:30

- Receive an IACP product briefing from Axon executives
- Hands-on TASER 7 firing experience
- Participate in a risk management course
- Experience virtual reality empathy training
- Current TASER instructors can also get TASER 7 certified

12:30-5:30

- TASER 7 Instructor Training Course — **No cost!** (only available for currently-certified instructors)
- **Secondary Day:** \$399 certification fee (Open to Administrators, Redaction Specialists and Officers)

8:00-4:30

- Become certified on Axon Body Worn Cameras and more, including:
 - Hardware: Axon Body 2, Axon Flex 2.
 - Applications: Axon Capture, Axon View.
 - Software: Evidence.com, Axon Device Manager, Axon Redaction Studio
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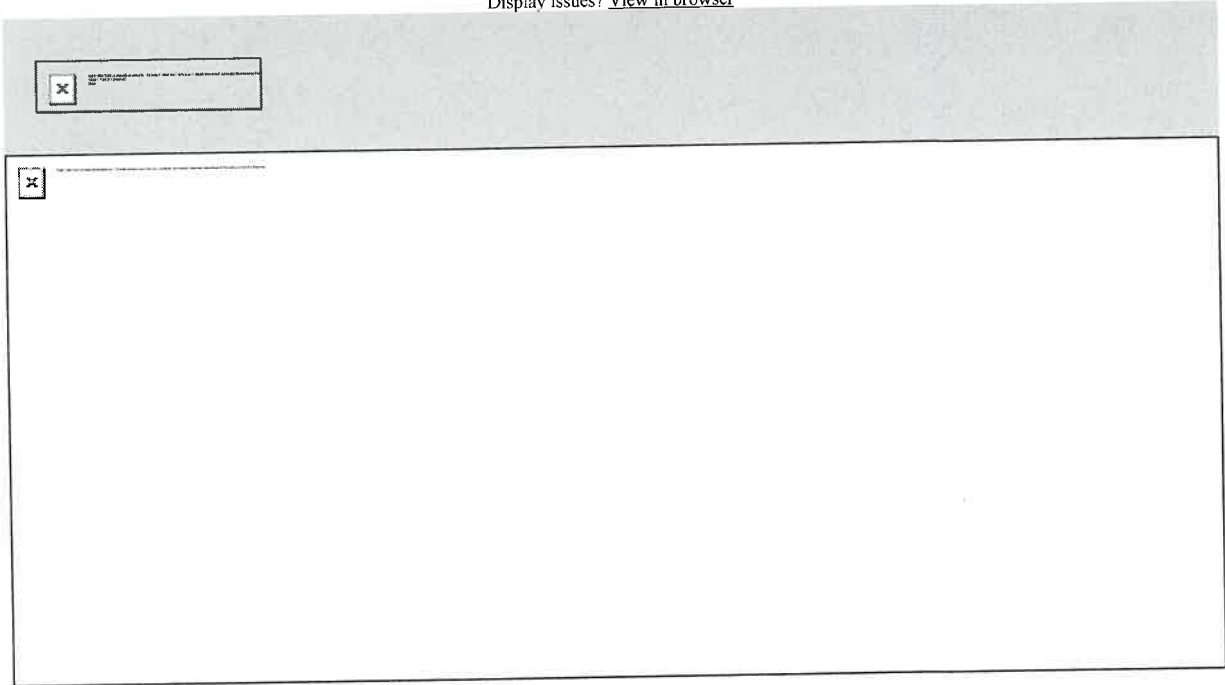
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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Monday, October 8, 2018 10:23 AM
To: Sid Lambert
Subject: Have you heard about these three new superpowers?

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ANNOUNCING THE POWER TO...

At IACP 2018, we celebrated our 25th anniversary the only way we know how – by going all in. We threw the party of the year that featured the chart-topping band, One Republic. We unveiled a brand new superhero that embodies the power of the Axon network in the hands of public safety agencies. And we announced multiple game-changing additions to the Axon network that can help super-power your agency.

TASER 7: The Power to De-escalate

Axon Body 3: The Power to See Truth in the Moment

Axon Records: The Power to Focus on What Matters

Thanks to everyone who came out to IACP and made it an unforgettable experience. If you weren't able to join us at IACP, don't fret. You can learn about all of our updates and

additions through the link below (and get a free digital comic book!). You'll even have the opportunity to experience some of our new tech first hand by registering for an Axon Academy Bootcamp event near you.

GET THE FULL RECAP



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Kelsey Barak

From: Luke Larson <Luke.Larson@contact.axon.com>
Sent: Friday, September 21, 2018 9:12 AM
To: Sid Lambert
Subject: Thanks for your response

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Dear Axon Customer,

Two weeks ago I sent an email asking for your help in setting priorities for the new year. The response was fantastic. I'm grateful for the kind words I received back and the thoughtful requests and ideas for a stronger partnership.

There are a few trends we noticed in responses and we're thinking carefully about them in our planning sessions. But I want you to know, this isn't just a listening exercise. I'd like to take quick action when I hear an idea that could benefit you.

For example, several of you asked about training. You wanted access to certification training without having to travel as far to keep costs down and limit time away from the agency. Here are a few things we're doing to address this:

- NEARBY TRAINING: We're doing an experiment - taking Axon certification on the road in the fourth quarter of 2018. We'll start with several U.S. cities and expand from there based on customer interest. So far, Axon Body camera certification has only happened in Scottsdale and it always fills up quickly. We'll try this experiment and see if it gives the customers who want it more access to it.
- MORE AFFORDABLE TRAINING: This week, I've asked our training team to cut the price of this Body camera certification from \$600 to \$400 through the end of 2018. We have to ship equipment, rent facilities and send subject matter experts to each location, but this should allow us to cover a good portion of those costs and give more of those who want this certification the opportunity to participate.
- MORE TIME HANDS ON: We're working on improving our training for Body cameras and TASER weapons with a new team who specializes in modern learning technologies. You should begin to notice a shift from full-day PowerPoint time in a classroom to higher quality, interactive training online and more hands-on time with the equipment during training sessions.

Stay tuned for specifics on these training updates in the next 3-4 weeks.

Anyway, that only addresses a handful of the comments I received, but I want you to know this was a very helpful exercise for me. I'm grateful for your thoughtful feedback and will periodically send updates as we make more decisions based on your input.

Warm Regards,

Luke Larson
President - Axon

If you no longer wish to receive email communication from us, please visit: <https://www.axon.com/info/unsubscribe>

Kelsey Barak

From: Luke Larson <Luke.Larson@contact.axon.com>
Sent: Wednesday, September 5, 2018 10:35 AM
To: Sid Lambert
Subject: Looking ahead

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Dear Axon Customer,

I've spent a lot of time thinking about our customers lately. This is a big year for us - our 25th - and it's only because of you. I want to thank you for the part you've played in supporting Axon for 25 years. And more importantly, thank you for keeping us all safe and our society secure. We'll be celebrating our anniversary at IACP and hope to see you there.

We're about to begin planning for 2019 with a leadership offsite in two weeks. This is a chance for us to review the upcoming needs of our customers and plan our product priorities for 2018 - with an eye towards the impact technology will have on public safety over the next 25 years.

I have one question for you to help me prepare for this offsite: How can we serve you better in 2019?

If you have anything you'd like to share, please simply reply to this email. We'll carefully read and consider each response and share them with the leaders of Axon. We have so many things we'd like to do, but need to focus on a few priorities that will matter most to our customers in our partnership to protect life.

Whether you respond or not, I'm grateful for you and the brave and selfless work you do for our communities.

Warm Regards,

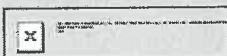
Luke Larson
President - Axon

Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, August 30, 2018 11:47 AM
To: Sid Lambert
Subject: Be on time or you may be left behind

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A KICKOFF SO GRAND, WE'RE LOCKING DOWN THE PARTY

Our 25th anniversary bash is going to be the party of the year, and we've got some pretty big announcements to kick the whole thing off. But here's the thing: **We're temporarily closing the doors at 9:30 p.m.**

You know how Axon likes to go big? Well, we've got very big announcements just for law enforcement, which is why we'll be closing the doors before our party kickoff. Don't worry. We'll open them back up around 10:00 after the presentation and before One Republic takes the stage. But if you want to be a part of the epic moment, then **you'll need to be on time.**

It won't be the same without you there. Please plan accordingly.

When: Saturday, October 6th, 2018 at 9:00 p.m. (doors temporarily closed from 9:30-10:00 for our big announcement!)

Where: House of Blues, Orlando FL

How to register: Click the link below.

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Kelsey Barak

From: Axon (formerly TASER International) <journal@contact.axon.com>
Sent: Thursday, August 23, 2018 12:46 PM
To: Sid Lambert
Subject: Drop some knowledge on us

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AXON JOURNAL

AUGUST 2018

Accelerate 2018 may be all wrapped up, but we're still pedal to the metal here at Axon, and looking forward to IACP 2018. See what we've got cooking for our 25th anniversary and more in this issue of Axon Journal.



SHARE YOUR KNOWLEDGE AT AXON

ACCELERATE 2019

It's your time to drop some knowledge. Chances are, you already use your expertise to help those in your agency and community—but you could have an even greater impact by sharing what you've learned with colleagues from around the world at Accelerate 2019.

Whether you have an amusing anecdote filled with life lessons or a bold vision for the future of law enforcement, you're invited to submit your presentation idea to us for a chance to take the stage and share your perspective at the leading law enforcement technology conference.

Your experiences, insights, visions, and stories matter. And we're challenging you to make an even bigger impact by presenting at Accelerate 2019. Click the link below to get started.

APPLY TO PRESENT

SHARING DIGITAL EVIDENCE WITH CROWN PROSECUTION SERVICE

London's Metropolitan Police Service (MPS) is one of the largest police forces in the world with over 45,000 staff – 31,000 of whom are police officers. They are also the world's largest user of Axon Body-Worn video (BWV), utilizing 22,000+ Axon cameras.

The MPS is one of only two UK Forces accredited by the Surveillance Camera Commissioner and was

the 1st UK force to digitally share evidence with the Crown Prosecution Service.

Read this case study to learn how MPS uses Axon's Evidence.com platform to seamlessly and securely share BWV evidence with CPS, resulting in a more expedient criminal justice system for all.

[READ THIS CASE STUDY](#)

AN EXPERIENCE YOU DON'T WANT TO MISS

"You should have been there." We've all had those times when we could have gone but didn't, and we

have to listen to everyone tell you over and over again how “you just needed to be there.”

We’re celebrating our 25th anniversary at 9 p.m. on Saturday, October 6 (after the IACP opening ceremony), and you won’t want to miss this party. We’re featuring internationally acclaimed band OneRepublic and making some groundbreaking announcements that you need to be on hand for.

So, make sure your travel is booked accordingly so that after this party is over you can tell those that weren’t: you should have been there.

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Watch this webinar to learn more about the ins, outs and advantages of Axon Fleet 2.

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Most classroom training is terrible.

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This isn't really learning. It's just a ritual that makes us all feel like learning has happened.

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Kelsey Barak

From: Axon (formerly TASER International) <journal@contact.axon.com>
Sent: Thursday, August 23, 2018 12:45 PM
To: Sid Lambert
Subject: [Axon Journal] Drop some knowledge on us

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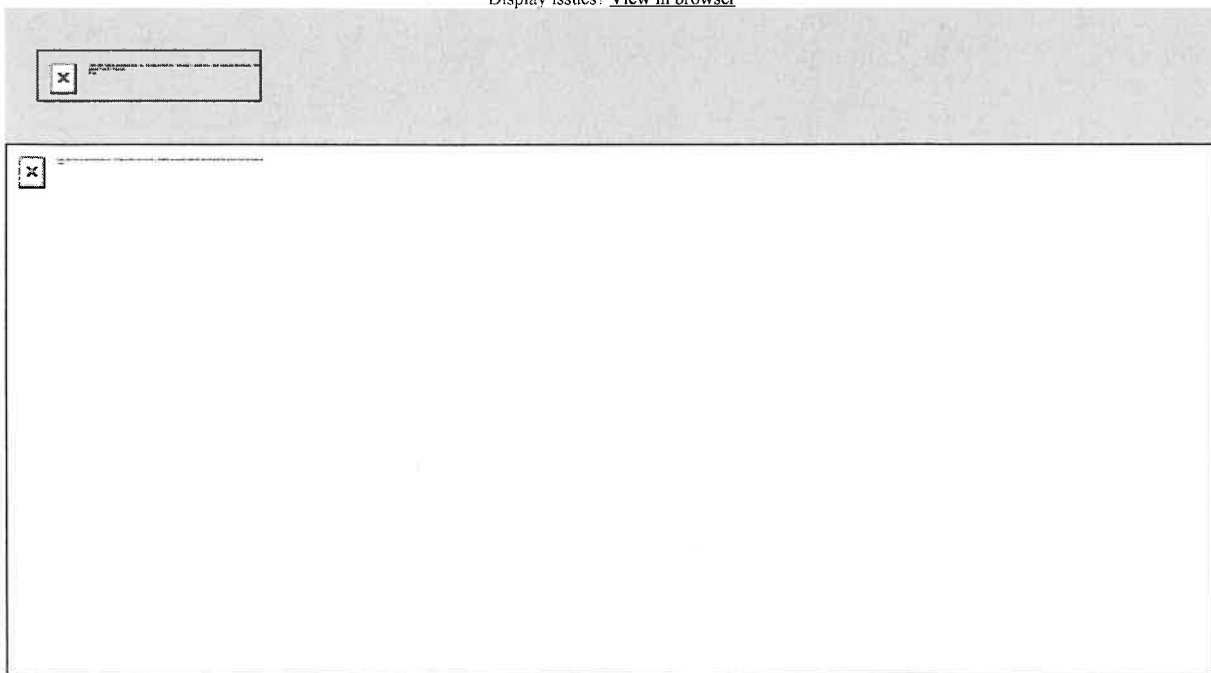
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, August 21, 2018 1:39 PM
To: Sid Lambert
Subject: You're invited: Axon's 25th anniversary party

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A PARTY YOU WON'T WANT TO MISS. ANNOUNCEMENTS THAT YOU NEED TO WITNESS.

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So, make sure your travel is booked accordingly so that after this party is over you can tell those that weren't: you should have been there.

When: Saturday, October 6th, 2018

Where: House of Blues, Orlando FL

How to register: Click the link below.

CLICK HERE TO REGISTER



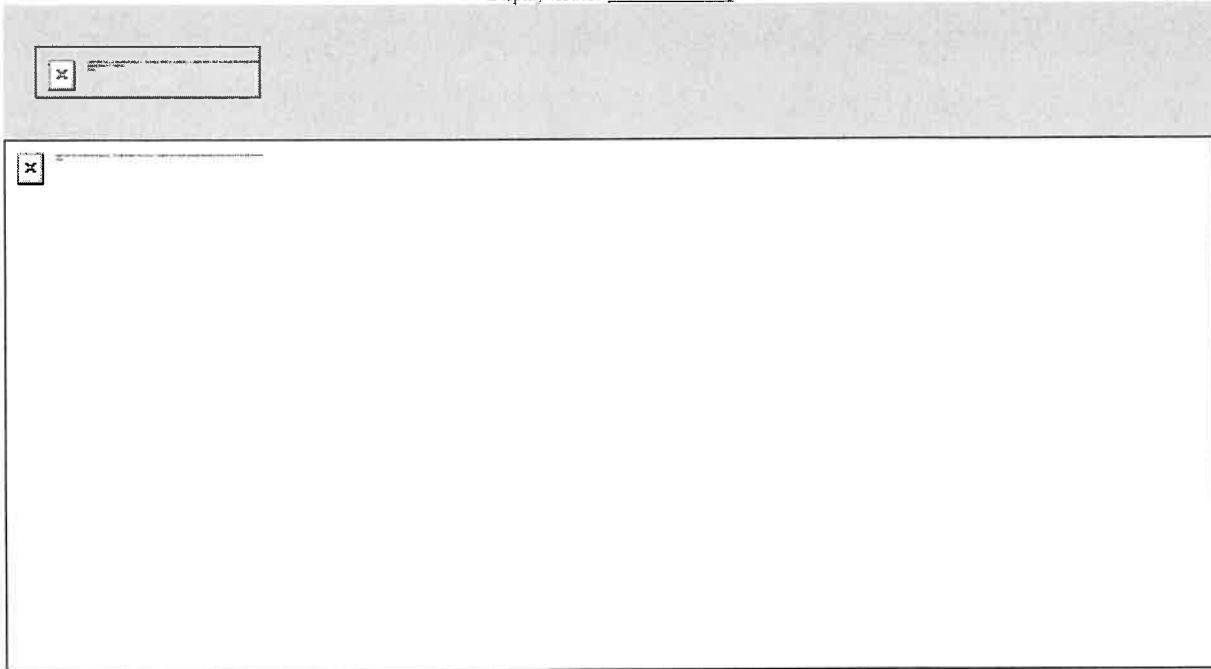
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, August 9, 2018 11:00 AM
To: Sid Lambert
Subject: An experience you don't want to miss

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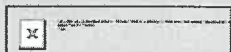
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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Monday, August 6, 2018 10:36 AM
To: Sid Lambert
Subject: [WEBINAR TOMORROW] Last chance to sign up for our Axon Fleet 2 webinar

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UN-CAR YOUR IN-CAR.

For too long, in-car video systems have been clunky and disconnected from other agency hardware and software. That's why we built Axon Fleet 2.

This is your last chance to sign up for our upcoming webinar on Axon Fleet 2 that will take place on Tuesday, August 7 at 1:00 pm Eastern / 10:00 am Pacific.

Inspired by law enforcement feedback, Axon Fleet 2 includes redesigned front and back cameras with new features like infrared and zoom. And it offers you things you don't always associate with in-car systems, like integrations with Axon's body cameras and evidence management system to save you time.

Sign up today to learn more—before spots fill up.

SIGN UP



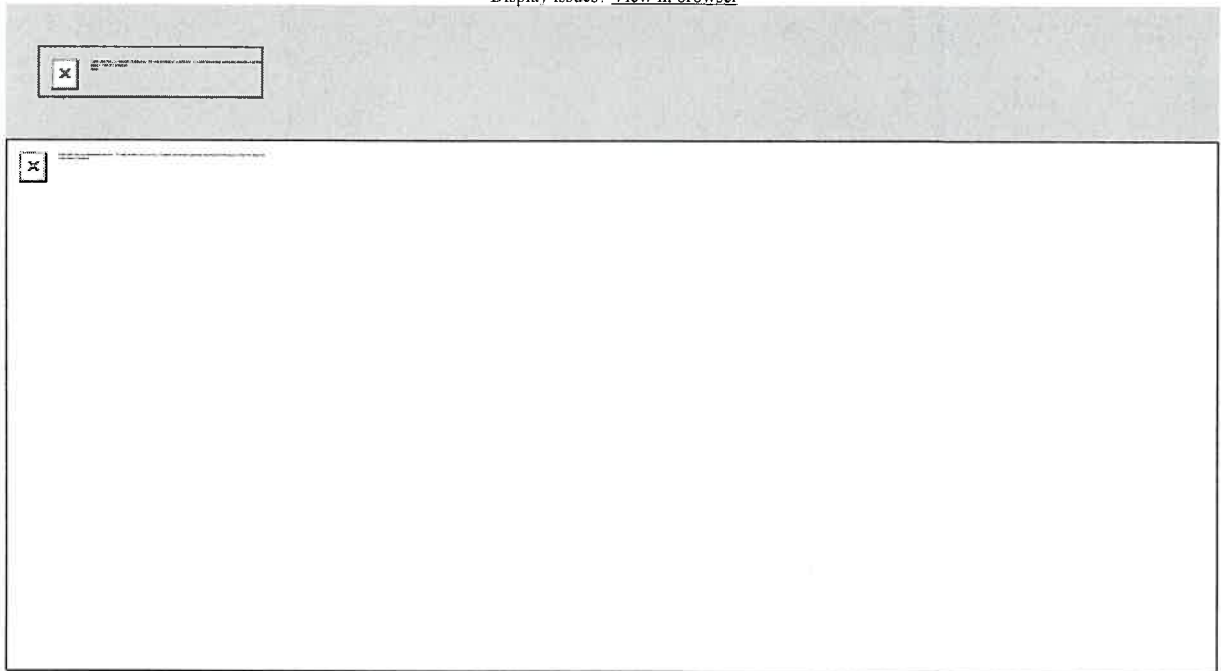
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Friday, August 3, 2018 9:34 AM
To: Sid Lambert
Subject: Last chance to sign up for our Axon Fleet 2 webinar

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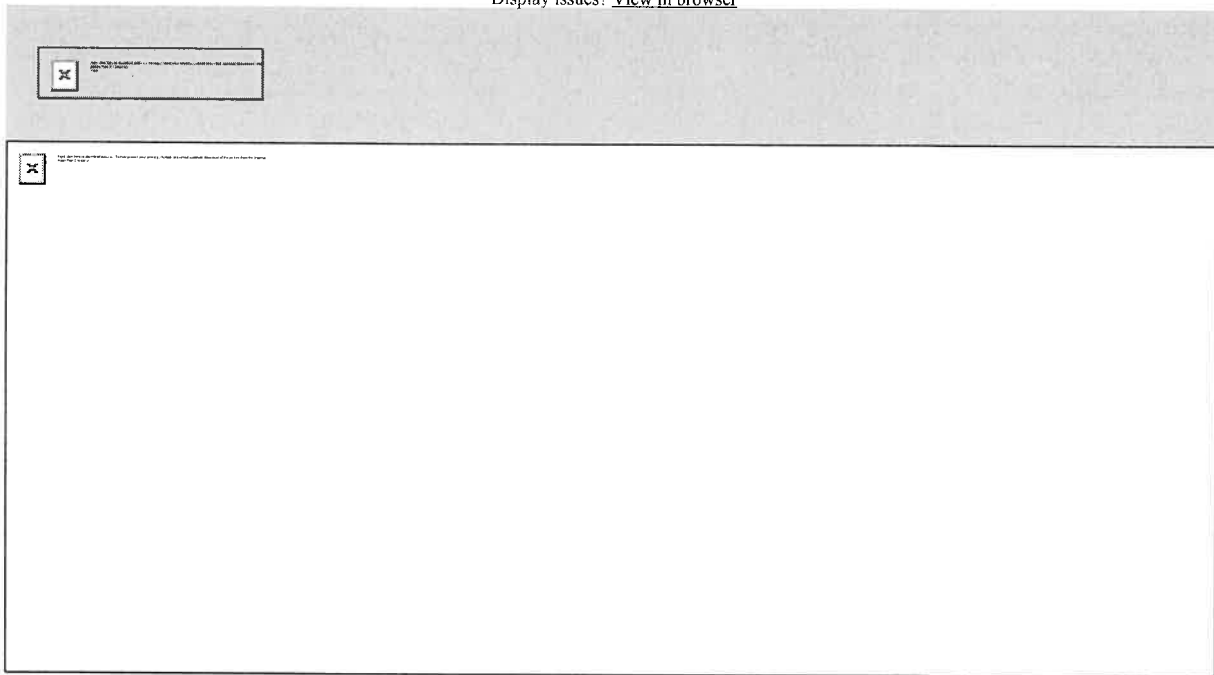
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Wednesday, August 1, 2018 9:43 AM
To: Sid Lambert
Subject: Catch our webinar on Axon Fleet 2

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Want to hear how Axon Fleet 2 could work for you? Join us for an upcoming webinar on **Tuesday, August 7** to see real-life applications of Axon Fleet 2 in action.

REGISTER FOR THE WEBINAR TODAY

Date: Tuesday, August 7, 2018

Time: 10:00 AM Pacific Daylight Time

Duration: 30 minutes — questions to follow

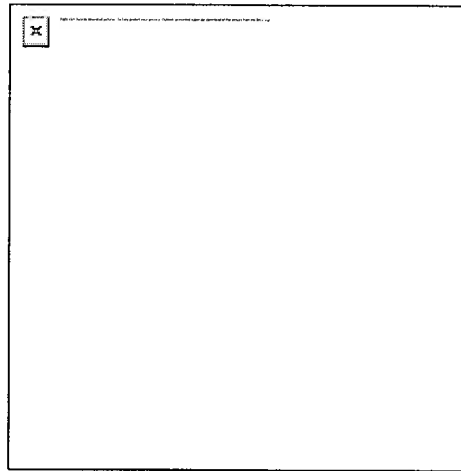
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FEATURED SPEAKER

Marc Palmieri

Axon Fleet Subject Matter Expert

Marc has been serving the law enforcement industry for over 12 years in various sales roles and has longstanding expertise in the in-car video space. As the Subject Matter Expert for Axon Fleet, he works daily to help agencies transform their in-car video and digital evidence management processes.



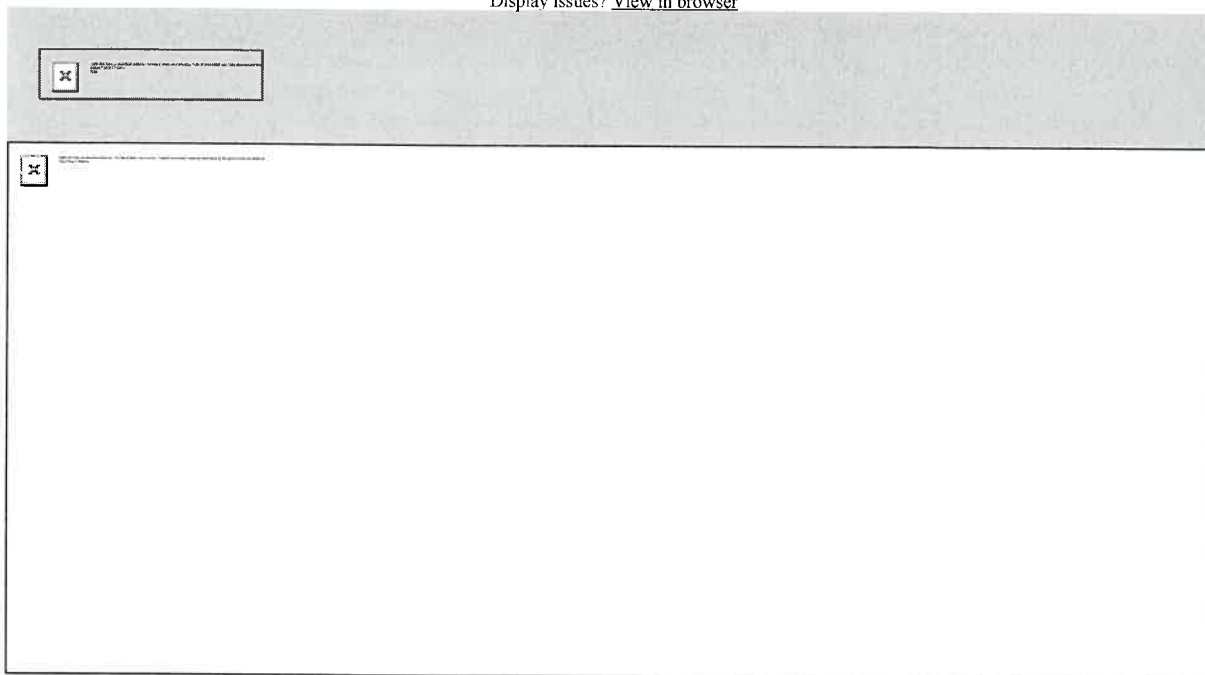
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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Wednesday, July 25, 2018 9:37 AM
To: Sid Lambert
Subject: You're invited to learn about Axon Fleet 2

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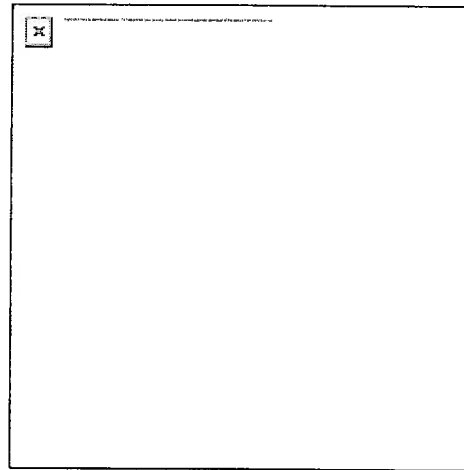
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Kelsey Barak

From: Axon (formerly TASER International) <journal@contact.axon.com>
Sent: Tuesday, June 26, 2018 10:28 AM
To: Sid Lambert
Subject: An insider's look at this year's Accelerate

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6/26/2018 - Axon Journal #4

The Year Accelerate Got Epic

Whoah boy. If you weren't one of the 1500+ attendees of the Accelerate conference this year, you missed out. It was an incredible confluence of learning and networking—with a bit of inspiration thrown in to boot. Cops, lawyers, IT pros and more traded tips, forged lasting bonds and got certified in the latest tech. In this Axon Journal we recap some of the biggest news from the show. Pre-register for next year's conference now, before it sells out.

– SHARE WITH A FRIEND –



KEYNOTE HIGHLIGHTS

There was no mistaking we were in for a great few days when Axon CEO Rick Smith bounded onto the stage for the opening keynote. Catch a few highlights here, as Rick announces Axon's latest products and explores important trends he sees in the tech industry (and how they might impact public safety in the future).

– WATCH NOW –



NEW PODCAST EPISODE: CHICAGO PD'S BODY CAM POLICY

Many agencies wrestle with how much body camera footage to release to the public—and how and when to do it. Chicago PD has an intimate understanding of both positions, having gone from an incredibly restrictive policy to full transparency. Hear Chief Communications Officer Anthony Guglielmi discuss the process that brought them to that position, and how they handle the footage today.

– LISTEN NOW –



FLEET 2: IN-CAR GETS UN-CARRED

One of the big announcements at this year's Accelerate was the debut of Axon's latest Fleet system: Fleet 2. Fully integrated into the Axon network, this new system is much more than an in-car camera. It's the un-car camera. Fleet 2 has a completely updated form factor and is packed with new features. One thing that hasn't changed: easy installation.

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AXON TAKES TO THE SKIES WITH AXON AIR

Drones are quickly becoming important assets to departments around the globe, aiding search and rescue, crime scene reconstruction, de-escalation and more. Axon has now partnered with DJI to bring agencies the best in drone technology, integrated with Evidence.com for ease of use.

[- LEARN MORE -](#)



HEAR WHAT ATTENDEES HAD TO SAY

[WATCH NOW](#)





AXON CITIZEN FOR COMMUNITIES

NOW AVAILABLE

Axon Citizen for Officers has been a big success in the field, allowing those in public safety to easily collect, upload and track evidence from individuals. With Citizen for Communities, agencies can request evidence from large groups, based on particular incidents. It simplifies evidence gathering, culling and security.

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– LISTEN NOW –



FLEET 2: IN-CAR GETS UN-CARRED

One of the big announcements at this year's Accelerate was the debut of Axon's latest Fleet system: Fleet 2. Fully integrated into the Axon network, this new system is much more than an in-car camera. It's the un-car camera. Fleet 2 has a completely updated form factor and is packed with new features. One thing that hasn't changed: easy installation.

– READ MORE –



AXON TAKES TO THE SKIES WITH AXON AIR

Drones are quickly becoming important assets to departments around the globe, aiding search and rescue, crime scene reconstruction, de-escalation and more. Axon has now partnered with DJI to bring agencies the best in drone technology, integrated with Evidence.com for ease of use.

– LEARN MORE –



HEAR WHAT ATTENDEES HAD TO SAY

WATCH NOW





AXON CITIZEN FOR COMMUNITIES

NOW AVAILABLE

Axon Citizen for Officers has been a big success in the field, allowing those in public safety to easily collect, upload and track evidence from individuals. With Citizen for Communities, agencies can request evidence from large groups, based on particular incidents. It simplifies evidence gathering, culling and security.

– READ MORE –

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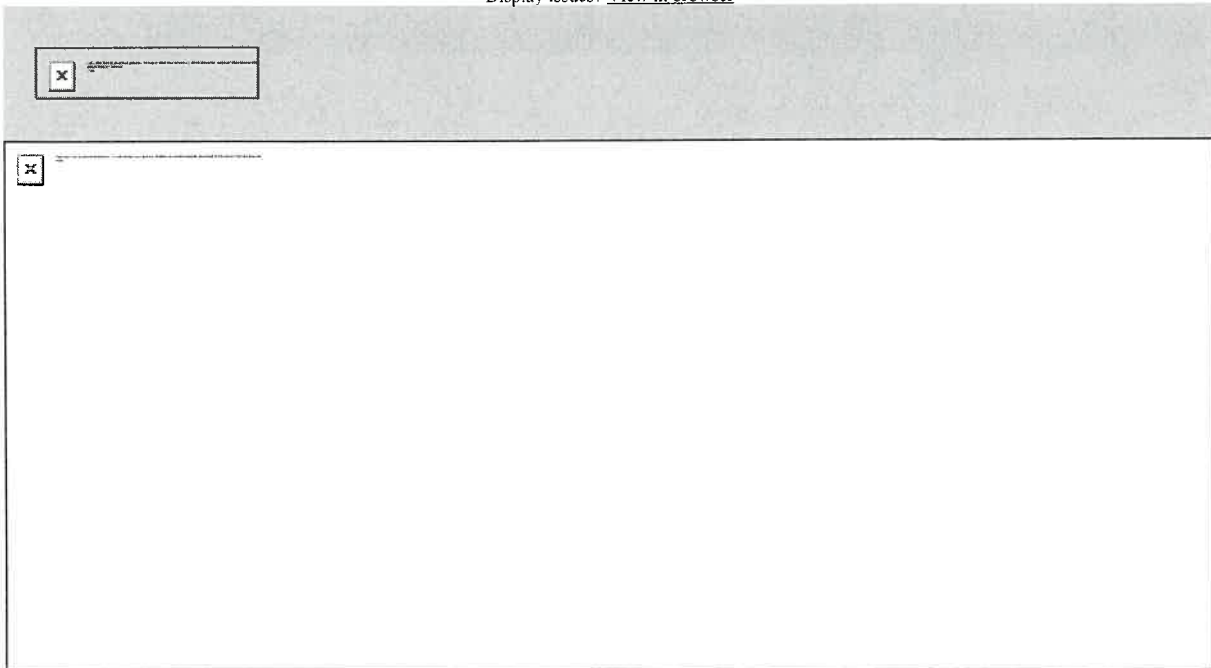
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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, June 19, 2018 11:30 AM
To: Sid Lambert
Subject: [Webinar] Axon's 5-year useful life recommendations for all weapons

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You may have recently read our message regarding how all TASER X26E CEWs will have approached the end of their five year useful life by the end of 2019.

Want to learn more about Axon's five-year useful life recommendations and what they may mean for your agency? Join us for a webinar on **Tuesday, June 26 at 1:00 pm Eastern / 10:00 am Pacific**, where we'll cover everything you should know about our recommendations, from the risk of failure statistics to Axon's liability insurance policy.

You'll also have the chance to get your questions answered during a live Q&A session.

REGISTER FOR THE WEBINAR TODAY

Date: Tuesday, June 26, 2018

Time: 10:00 AM Pacific Daylight Time

Duration: 30 minutes — questions to follow

SIGN UP

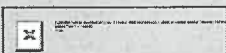


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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, June 14, 2018 1:17 PM
To: Sid Lambert
Subject: Watch Accelerate's opening keynote speaker

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Here's what you missed at Accelerate

Sorry we missed you at Axon Accelerate 2018! The conference was a huge success with over 1,200 attendees. It featured over 130 breakout sessions, an innovation workshop, as well as keynote presentations.

We want to make sure you have the opportunity to hear highlights from the opening keynote from this leading public safety conference. A recording of the presentation will be posted soon. **Sign up today to be notified when it's available** for viewing.

Want to network with public safety professionals from around the world next year? Pre-register for Axon Accelerate 2019 and be among the first to find out what's on the horizon for law enforcement.

REGISTER FOR AXON ACCELERATE 2019

Accelerate
April 30, 2019—May 1, 2019
Sheraton Grand Phoenix
340 North 3rd Street
Phoenix, AZ 85004

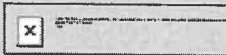


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From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Tuesday, June 5, 2018 11:08 AM
To: Sid Lambert
Subject: Introducing Axon Fleet 2: In-car cameras done differently

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Axon Fleet 2: Integrated in-car video

For too long, in-car video systems have been clunky and difficult-to-manage beasts that can leave your vehicles in the shop indefinitely. That's why we built Axon Fleet, now used by hundreds of agencies nationwide. It cut down on installation and maintenance times with its cloud-connected architecture that left a smaller footprint in vehicles compared to standard in-car systems.

Now, with the help of users' feedback, we've created Axon Fleet 2. This next-gen video system has a completely new form-factor along with a host of new advancements.

Axon Fleet 2 retains its predecessor's breakthrough architecture and includes redesigned front and rear cameras. It boasts infrared for nighttime visibility, zoom for surveillance and license plate reading, and a wireless mic integration.

But above all, Axon Fleet 2 lets you manage your in-car footage alongside the Axon body camera footage you're currently collecting and sharing on Evidence.com. This means you can realize greater efficiencies by having your products all on one platform. That's the power of the Axon network.

We think you're going to like Fleet 2. Reach out to your Axon sales representative to learn more.

LEARN MORE



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Kelsey Barak

From: Axon (formerly TASER International) <donotreply@contact.axon.com>
Sent: Thursday, May 31, 2018 1:26 PM
To: Sid Lambert
Subject: Axon Journal: Why Forbes says Google should be more like Axon

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x



5/31/2018 - Axon Journal #3

We've been Accelerating. Real fast.

Things have been abuzz here at Axon preparing for our user conference, Accelerate. It's shaping up to be the premiere tech and public safety conference of the year, with over a hundred sessions and heavy-hitting keynotes. Hope to see you there. And if you can't make it this time, we plan to bring you a few highlights from the show next month...so stay tuned!

– SHARE WITH A FRIEND –



ARE YOU A PRO MEMBER? MAKE THE MOST OF IT.

If you're an Axon Pro member and you missed our Being a Pro webinar, you should really check it out. Seriously, what are you waiting for? You'll learn how to collect evidence faster and how to take advantage of a bunch of new features. The webinar is free. All you gotta do is hit play.

– WATCH NOW –



AXON IS LEADING THE INDUSTRY IN RESPONSIBLE AI

By Moji Solgi, Axon Director of AI and Machine Learning

It's not often that companies the size of Axon are compared favorably to Google. But it happened last week in a Forbes article:

"This week, Axon ... demonstrated the kind of transparency that Google should aspire towards when it announced an AI ethics board to 'help guide the development of Axon's AI-powered devices and services'."

Let's recall that Google started with a machine-learned algorithm called PageRank. Since then, it has been a powerhouse for machine learning (ML), and arguably no other company has commercialized ML and artificial intelligence (AI) more than Google. They have also been paying attention to the ethical side of AI for a relatively long time.

– READ ON –



FIRST THREE PODCAST EPISODES AVAILABLE FREE

Looking for good company in your squad car or on your morning commute? Why not download our first three Accelerate podcast episodes free, and hear from experts like Sgt. Chris Cognac, Dr. Jim Delung and Dr. Kimberly Miller. They know a thing or two about a thing or two, so you should tune in. More episodes are on their way!

– LISTEN NOW –

THE STUFF WE CAN'T TALK ABOUT

By Daniel Brockley, Axon Director of Brand Creative

I grew up talking politics with my dad. Sometimes more yelling than talking, as my mom would be quick to point out. There was a lot my dad and I didn't agree on, and there still is. But we love and respect each other, and we relished the exercise of poking holes in each other's positions and having to defend our own. His perspective helped give me a more nuanced understanding on a whole slew of issues.

We didn't always change our positions at the end of these conversations, but sometimes we did. At least a little. I'm a strong believer that it's a sign of strength to change your mind about something when the evidence tells you to.

READ THE FULL ARTICLE



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